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Superior Court of California
County of Los Angeles

AUG 14 2017

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**SUPERIOR COURT OF THE STATE OF CALIFORNIA
COUNTY OF LOS ANGELES, CENTRAL DISTRICT**

Robert Kirkman, an individual; Robert Kirkman, LLC, a Kentucky limited liability company; Glen Mazzara, an individual; 44 Strong Productions, Inc., a California corporation; David Alpert, an individual; Circle of Confusion Productions, LLC, a California limited liability company; New Circle of Confusion Productions, Inc., a California corporation; Gale Anne Hurd, an individual; and Valhalla Entertainment, Inc. f/k/a Valhalla Motion Pictures, Inc., a California corporation;

Plaintiffs,

vs.

AMC Film Holdings, LLC, a Delaware limited liability corporation; AMC Network Entertainment, LLC, a Delaware limited liability corporation; AMC Networks Inc., a Delaware corporation; Stu Segall Productions, Inc., a California corporation; Stalwart Films, LLC, a Delaware limited liability corporation; TWD Productions LLC, a Delaware limited liability corporation; Striker Entertainment, LLC, a California limited liability corporation; Five Moons Productions I LLC, a Delaware limited liability corporation; AMC TV Studios.

CASE NO.

BC 6 7 2 1 2 4

COMPLAINT for:

- (1) Breach of Contract, including the Implied Covenant of Good Faith and Fair Dealing;
- (2) Inducing Breach of Contract;
- (3) Violation of Cal. Bus. & Prof. Code § 17200
- (4) Secondary Liability for Violation of Cal. Bus. & Prof. Code § 17200

DEMAND FOR JURY TRIAL

1 LLC, a Delaware limited liability
2 corporation, f/k/a AMC Television
3 Productions LLC; Crossed Pens
4 Development LLC, a Delaware limited
5 liability corporation; and DOES 1 through
6 40,

7 Defendants.

8 Plaintiffs Robert Kirkman, Glen Mazzara, David Alpert, Gale Anne Hurd, and their
9 respective loan-out corporations, Robert Kirkman, LLC, 44 Strong Productions, Inc.,
10 Circle of Confusion Productions, LLC and New Circle of Confusion Productions, Inc., and
11 Valhalla Entertainment, Inc. f/k/a Valhalla Motion Pictures, Inc. (collectively,
12 “Plaintiffs”), demanding a trial by jury, allege as follows:

13 I.

14 GENERAL INTRODUCTION

15 1. This case arises from a major entertainment conglomerate’s failure to honor
16 its contractual obligations to the creative people – the “talent,” in industry jargon – behind
17 the wildly successful, and hugely profitable, long-running television series “The Walking
18 Dead” (“TWD”). (Only a few terms are defined in this section; all defined terms are
19 identified in the glossary that is Exhibit A to this Complaint.) The defendant AMC
20 Entities exploited their vertically-integrated corporate structure to combine both the
21 production and the exhibition of TWD, which allowed AMC to keep the lion’s share of the
22 series’ enormous profits *for itself* and not share it with the Plaintiffs, as required by their
23 contracts. Plaintiffs and the other talent behind TWD are the ones whose work to create,
24 develop, write and produce the series has brought its huge success, but the fruits of that
25 success have not been shared as they should be.

26 2. More specifically, TWD was owned by AMC Studios and aired on AMC
27 Network, both of which are owned by the same public entity parent (“AMC Parent”).
28 TWD is the most successful cable television series in history and, indeed, for most of its
run on the AMC Network has been the highest-rated program in the coveted 18-49

1 demographic on both broadcast and cable television, with only Sunday Night Football
2 rivaling it in popularity.

3 3. While AMC Network previously aired such popular shows as “Mad Men”
4 and “Breaking Bad,” the ratings of TWD – and the revenues that accompanied those
5 ratings – have far exceeded the ratings and revenues from those series, and have catapulted
6 AMC Parent, and its financial value, to a whole new level. But while the AMC Parent has
7 been richly rewarded for the success of TWD (and from Fear the Walking Dead
8 (“FTWD”), and the Talking Dead (“TTD”), both of which are also subjects of this
9 lawsuit), AMC has used its vertically-integrated corporate structure to avoid sharing that
10 financial success with the profit participants, including the Plaintiffs, who wrote, created
11 and produced these programs.

12 4. In its contracts with Plaintiffs, AMC Studios agreed, if the series was
13 successful, to pay Plaintiffs certain profits for TWD, a percentage of an amount known as
14 modified adjusted gross receipts (“MAGR”). But while TWD has been wildly successful,
15 AMC has not met its contractual obligations to share that success.

16 5. While the AMC Entities have breached their agreements with Plaintiffs in
17 various ways, the most significant harm results from their self-dealing in related-party
18 transactions. Specifically, the measure of “profit,” for the purposes of profit participation
19 in a television series, is typically realized at the *production company* level – if the
20 production company makes a profit, it has to share it with the participants. In contrast, the
21 *network’s* profit from exhibition typically is *not* shared with the participants – the
22 conglomerate can keep all those profits for itself. As a consequence, when the production
23 company and the network are part of the same conglomerate, as AMC Studios and AMC
24 Network are here, there is a powerful financial incentive to keep the lion’s share of the
25 profit at the network level and not pay a fair-market-value license fee to the production
26 company – thereby depriving profit participants, like Plaintiffs, of their fair share of the
27 series’ profits.

28 6. For example, under the terms of AMC Entities’ TWD agreement with

1 Plaintiff Robert Kirkman, AMC Studios was obligated to obtain license fees at fair market
2 value from the AMC Network for licensing its right to exhibit TWD. Nonetheless, AMC
3 Studios charged AMC Network *zero* for giving those rights. Instead, it “imputed” – and in
4 this case also unilaterally declared – a wholly-inadequate, imputed license fee (“ILF”) on
5 Plaintiffs’ TWD MAGR statements that was never agreed to by Kirkman or any of the
6 other Plaintiffs.

7 7. There can be no question that, if AMC Studio and AMC Network were not
8 part of the same conglomerate, the story would be very different. As this case will show, if
9 AMC Studios had been paid a fair market license fee (as required under Kirkman’s TWD
10 Agreement), or had it properly imputed one (as required under the other Plaintiffs’ TWD
11 Agreements), TWD would have commanded a license fee far above the costs of production
12 of the series over the long term, and certainly much above the *mere 68% of production*
13 *costs* (including extra payments known as breakage) AMC Studios has given Plaintiffs
14 credit for to date on their TWD MAGR statements through TWD’s seventh season. As a
15 result, Kirkman, whose comic books were the basis for TWD, and the other Plaintiffs, who
16 helped to bring his vision to television, have been denied their contractual rights to
17 participate fairly with the AMC Entities in TWD’s success.

18 8. In sharp contrast, when AMC Network negotiated license fees with the
19 independent production companies – not controlled by AMC – that produced “Mad Men,”
20 “Breaking Bad” and “Better Call Saul,” the resulting amounts were substantially larger
21 than the license fees for TWD in each of those series’ first four seasons (either as a
22 percentage of each series’ production costs or in absolute dollars). Those substantial
23 license fees for “Mad Men” and “Breaking Bad” continued in seasons five and beyond,
24 even though their ratings were a fraction of TWD’s. And while the AMC Network only
25 obtained a limited number of playdates for those series as part of the comparatively-higher
26 license fees it paid for them (both on television and its affiliated websites), the AMC
27 Entities unilaterally took for themselves the right to run an *unlimited number* of runs of
28 TWD *in perpetuity* on all AMC platforms.

9. The AMC Entities' efforts to minimize what it pays to the Plaintiffs goes well beyond setting an ILF in breach of Plaintiffs' TWD Agreements. As set forth below, AMC used various other means to deprive Plaintiffs of their fair share of TWD's profits. For example, although the agreements between AMC Studios and Plaintiffs provided that there would be no deductions for the payments AMC Studio paid to other TWD profit participants when determining each participant's share of TWD's profits, AMC Studio has nonetheless taken those improper deductions. This is just one of the many breaches by the AMC Entities outlined below.

10. AMC has also engaged in self-dealing and other wrongdoing in connection with both FTWD and TTD. For example, based on the success of TWD, before FTWD even aired its first episode, an unrelated third party offered to buy FTWD's international rights for an amount that would have immediately put (and kept) FTWD in profits. But the AMC Entities turned this offer down so that they could do a *related*-party deal for much less than the unrelated party offered, again keeping the profits at the conglomerate level and not passing them through to AMC Studios and the participants. Similarly, for TTD, which is properly viewed as part of TWD or FTWD, Plaintiffs are informed and believe that AMC Studios charges AMC Network no license fee and does not intend to credit any revenue for it on Plaintiffs' TWD and FTWD profit statements, even though AMC makes substantial profits on TTD.

11. Plaintiffs tried diligently and in good faith to resolve these issues with the AMC Entities prior to filing this Complaint. Regrettably, those efforts did not succeed. Having exhausted those efforts, Plaintiffs therefore, of necessity, bring this action.

II.

PARTIES AND NON-PARTIES

A. Plaintiffs.

12. Plaintiff Robert Kirkman is a resident of the County of Los Angeles, State of California. An Eisner Award winner and *New York Times* best-selling author, he is an American comic book writer and television writer and producer. Kirkman created and

1 continues to write the popular original comic book, "The Walking Dead," which was
2 adapted into the hugely successful television series of the same name ("TWD") that is one
3 of the subjects of this lawsuit. Kirkman also is an executive producer of TWD and has
4 written several episodes. Kirkman is the co-creator of *Fear the Walking Dead* ("FTWD"),
5 a derivative series that is also one of the subjects of this suit, for which he has also served
6 as a writer and executive producer. Kirkman is a consulting producer of *The Talking Dead*
7 ("TTD"), a television aftershow that is also at issue in this lawsuit and that is shown
8 immediately after the initial airing of each episode of TWD or FTWD.

9 13. Plaintiff Robert Kirkman, LLC ("RKLLC") is a limited liability company
10 organized and existing under the laws of the State of Kentucky with its principal place of
11 business in the State of California. RKLLC is in the business of furnishing the writing,
12 producing and related services of Robert Kirkman in connection with television programs,
13 including his work on TWD, TTD and FTWD. Robert Kirkman and RKLLC are
14 collectively referred to herein as "Kirkman." Kirkman brings claims covering TWD,
15 FTWD and TTD in this Complaint.

16 14. Plaintiff Glen Mazzara is a resident of the County of Los Angeles, State of
17 California. He is an American film and television producer and writer. He served as a
18 writer for TWD during 2010, and served as executive producer and showrunner of TWD
19 between 2011 and 2012.

20 15. Plaintiff 44 Strong Productions, Inc. ("44 Strong") is a corporation organized
21 and existing under the laws of the State of California with its principal place of business in
22 the State of California. 44 Strong is in the business of furnishing the writing, producing
23 and related services of Glen Mazzara in connection with film and television projects,
24 including his work on TWD. Glen Mazzara and 44 Strong are collectively referred to
25 herein as "Mazzara." Mazzara brings claims covering TWD in this Complaint.

26 16. Plaintiff David Alpert is a resident of the County of Los Angeles, State of
27 California. He is an American television producer, and the longtime manager and business
28 partner of Robert Kirkman. Alpert has served as an executive producer of TWD since its

1 inception, has also served as a consulting producer of TTD and an executive producer of
2 FTWD.

3 17. Plaintiff Circle of Confusion Productions, LLC ("Circle") is a limited
4 liability company organized and existing under the laws of the State of California with its
5 principal place of business in the State of California. Circle of Confusion is in the business
6 of furnishing the producing and related services of David Alpert in connection with
7 television projects, including his work on TWD, TTD and FTWD.

8 18. Plaintiff New Circle of Confusion Productions, Inc. ("New Circle") is a
9 corporation organized and existing under the laws of the State of California with its
10 principal place of business in the State of California. New Circle is in the business of
11 furnishing the producing and related services of David Alpert in connection with television
12 projects, and is the successor-in-interest to Circle with respect to Alpert's executive
13 producer services for FTWD. David Alpert, Circle and New Circle are collectively
14 referred to herein as "Alpert." As discussed in paragraph 48 below, because Alpert has an
15 exclusive New York jurisdiction provision in his TWD Agreement, but not his FTWD and
16 TTD Agreements, he brings his TWD claims in New York at least in the first instance and
17 his FTWD and TTD claims here.

18 19. Plaintiff Gale Anne Hurd is a resident of the County of Los Angeles, State of
19 California. She is an American film and television producer, and has produced multiple
20 Academy-and Emmy Award-winning films and series, including *The Terminator* and
21 *Aliens*. She has served as an executive producer of TWD since the show's inception. She
22 is also a consulting producer on TTD and an executive producer on FTWD.

23 20. Plaintiff Valhalla Entertainment, Inc. ("Valhalla") (formerly known as
24 Valhalla Motion Pictures, Inc.) is a corporation organized and existing under the laws of
25 the State of California with its principal place of business in the State of California.
26 Valhalla is in the business of furnishing the producing and related services of Gale Anne
27 Hurd in connection with film and television projects, including her work on TWD, FTWD
28 and TTD. Gale Anne Hurd and Valhalla are collectively referred to herein as "Hurd." As

1 discussed in paragraph 48 below, because Hurd has an exclusive New York jurisdiction
2 provision in her TWD Agreement, but not her FTWD and TTD Agreements, she brings her
3 TWD claims in New York at least in the first instance and her FTWD and TTD claims
4 here.

5 **B. Non-Parties.**

6 21. Non-party Charles Eglee is a resident of the County of Los Angeles, State of
7 California. In addition to numerous industry award nominations, Mr. Eglee earned an
8 Emmy Award for his work on NYPD Blue and a Peabody Award for his work on The
9 Shield. Eglee served as a writer and executive producer of TWD during its highly
10 successful first season.

11 22. Non-party United Bongo Drum, Inc. ("United Bongo Drum") is a limited
12 liability company organized and existing under the laws of the State of California with its
13 principal place of business in the State of California. United Bongo Drum is in the
14 business of furnishing the writing, producing and related services of Charles Eglee in
15 connection with television projects, including his work on TWD. Charles Eglee and
16 United Bongo Drum are collectively referred to herein as "Eglee." As discussed in
17 paragraph 48 below, because Eglee has an exclusive New York jurisdiction provision in
18 his TWD Agreement, he will bring his TWD claims in New York.

19 23. "Non-Parties" as used in this Complaint refer to Eglee. Plaintiffs Alpert and
20 Hurd are non-parties as to their TWD claims.

21 **C. Plaintiffs' and Non-Parties' Agreements.**

22 24. Kirkman's, Mazzara's, Alpert's, Hurd's and Eglee's TWD Agreements,
23 which are each defined below, are together referred to herein as "Plaintiffs' TWD
24 Agreements." Similarly, (a) Plaintiffs' TWD Agreements, (b) Kirkman's, Alpert's and
25 Hurd's FTWD Agreements, (c) Kirkman's, Alpert's and Hurd's TTD Agreements, which
26 are also defined below, are together referred to herein as "Plaintiffs' Agreements."
27
28

1 **D. Defendants.**

2 **1. The AMC Entities' concealment of the identities of culpable parties.**

3 25. Plaintiffs bring this action against numerous AMC entities (defined below as
4 "the AMC Entities"), including parent, subsidiary and affiliate corporations, as well as
5 others seemingly having contractual privity with AMC entities. Plaintiffs do so because
6 the AMC Entities together, as a major corporate entertainment conglomerate, have
7 obscured the identities of specific parties that hold interests and owe obligations or are
8 liable to Plaintiffs pursuant to Plaintiffs' Agreements, which are defined further below.

9 26. In particular: (a) the AMC Entities have refused to be transparent about their
10 conglomerate's structure; (b) certain of the AMC Entities purport to hold interests in
11 Plaintiffs' Agreements due to corporate mergers, name changes, acquisitions of interests,
12 or legal succession as a matter of law; and (c) transfers of interests have purportedly
13 occurred by "assignment" of the agreements from and to both AMC Entities and putative
14 third parties where, as particularly pertinent, assumption of the obligations under the
15 agreements (if any), the financial soundness of such assignees, and terms of the
16 assignments has not been disclosed to Plaintiffs.

17 27. In fact, the AMC Entities have purposefully masked the identities of relevant
18 parties. For example:

- 19 • documents available to Plaintiffs from the AMC Entities *make conflicting*
20 *representations* about relationships among different AMC Entities and the
21 interests held among them with respect to Plaintiffs' Agreements;
- 22 • over a substantial period of time, AMC Entities' representatives stated that
23 one entity, AMC Film Holdings -- which they have defined as "*AMC*
Studios" -- was the "successor-in-interest" to the initial owners of rights in
24 Plaintiffs' TWD Agreements;
- 25 • *AMC Studios* also issued TWD MAGR participation statements to Plaintiffs
26 and entered into ancillary agreements pertaining to Plaintiffs' TWD
27 Agreements with Plaintiffs;
- 28 • however, in recent dealings with Plaintiffs, the AMC Entities refused to
disclose whether "*AMC Film Holdings LLC*," is the same entity as "AMC

1 Studios,” and whether it is the successor-in-interest to Plaintiffs’ TWD
2 Agreements;

- 3 • in these recent dealings with Plaintiffs, the AMC Entities also refused to
4 disclose any particulars concerning, or even to confirm the existence of,
5 *transfers of interests or assumptions of obligations* by assignment
6 transactions of Plaintiffs’ TWD Agreements.

7 28. As a consequence, any misjoinder or lack of joinder here of culpable parties
8 is the product of actions taken or omitted, and representations and misrepresentations made
9 or purposefully not made, by the AMC Entities to conceal the identities of responsible
10 parties.

11 29. Plaintiffs have conducted a thorough and diligent investigation, and have
12 made a thorough and diligent inquiry, to learn the identities of all entities who are
13 responsible for the wrongdoing alleged in this action. Accordingly, Plaintiffs name as
14 defendants all entities known, or which reasonably could be known, to be liable herein.
15 Plaintiffs are informed and believe and thereupon allege that any entities presently
16 unnamed due to Plaintiffs’ inability to discover their identities are sufficiently related to
17 the Named Defendants (defined below), either by corporate, business or contractual
18 relationships, so as to know, or otherwise should know, that they would be included as
19 named defendants but for Plaintiffs’ lack of such knowledge at this time.

20 **2. Specific named defendants in one or more of Plaintiffs’ Causes of
21 Action.**

22 30. Defendant AMC Film Holdings, LLC (“AMC Studios”) is a limited liability
23 corporation organized and existing under the laws of the State of Delaware, having its
24 principal place of business in the State of New York. On information and belief, AMC
25 Studios (a) is a directly or indirectly owned subsidiary or affiliate of Defendants AMC
26 Parent and AMC Network (both defined below), (b) is the successor-in-interest to each of
27 Plaintiffs’ TWD Agreements and (c) has operated as the production company for TWD
28 from its inception.

31. Defendant AMC Network Entertainment, LLC (“AMC Network”) is a

1 limited liability corporation organized and existing under the laws of the State of
2 Delaware, having its principal place of business in the State of New York. AMC Network
3 was formerly known as “American Movie Classics Company, LLC.” AMC Network
4 exhibits television programming, including TWD, TTD and FTWD, and does so pursuant
5 to transactions (or understandings/arrangements as the AMC Entities now prefer to call
6 them) with AMC Studios and other AMC affiliated production companies. AMC Network
7 is also the original contracting entity to several of Plaintiffs’ TWD Agreements and as
8 further alleged below, Plaintiffs are informed and believe that AMC Network exercised its
9 control and authority over AMC production entities, including AMC Studios, to cause
10 them to commit breaches of the Plaintiffs’ Agreements, doing so by fraudulent and
11 improper means and to protect and enhance its own direct interests to the detriment of
12 Plaintiffs.

13 32. Defendant AMC Networks Inc. (“AMC Parent”) is a publicly-owned
14 corporation organized and existing under the laws of the State of Delaware, having its
15 principal place of business in the State of New York. AMC Parent indirectly owns and
16 wholly controls AMC Studios and AMC Network. As alleged further below, Plaintiffs are
17 informed and believe that AMC Parent exercised its control and authority over AMC
18 Network and AMC production entities, including AMC Studios, to cause them to commit
19 breaches of Plaintiffs’ Agreements, doing so by fraudulent and improper means and to
20 protect and enhance its own direct interests to the detriment of Plaintiffs.

21 33. Defendant Stu Segall Productions, Inc. (“Stu Segall”) is a corporation
22 organized and existing under the laws of the State of California, having its principal place
23 of business, on information and belief, in the State of California. Stu Segall entered into
24 written agreements with several of the Plaintiffs in connection with their participation in
25 TWD, including their right to a share of MAGR from TWD. Plaintiffs are informed and
26 believe that Stu Segall is a production services company that acted at all times as an agent
27 of the AMC Entities in connection with TWD. Stu Segall is a signatory to one or more of
28 the Guild agreements, which contain the comparable sales provision discussed in

1 paragraph 75 below.

2 34. Defendant Stalwart Films, LLC (“Stalwart”) is a limited liability corporation
3 organized and existing under the laws of the State of Delaware, having its principal place
4 of business in the State of California, Los Angeles County. Stalwart entered into written
5 agreements with several of the Plaintiffs in connection with their participation in TWD,
6 including their right to a share of MAGR from TWD. Plaintiffs are informed and believe
7 that Stalwart is a production services company that acted at all times as an agent of the
8 AMC Entities in connection with TWD. Stalwart is a signatory to one or more of the
9 Guild agreements, which contain the comparable sales provision discussed in paragraph 75
10 below.

11 35. Defendant TWD Productions LLC (“TWD Productions”) is on information
12 and belief a limited liability corporation organized and existing under the laws of the State
13 of Delaware, having its principal place of business in the State of New York. TWD
14 Productions is sometimes identified as a successor-in-interest to the original contracting
15 entities to certain of Plaintiffs’ TWD Agreements.

16 36. Defendant Striker Entertainment, LLC (“Striker”) is a limited liability
17 company organized and existing under the laws of the State of California with its principal
18 place of business in the State of California. Striker describes itself as a marketing agency
19 specializing in consumer products relating to pop culture franchises, including TWD.
20 Plaintiffs are informed and believe that Striker serves as the AMC Entities’ agent for
21 certain TWD related merchandise, as well as for merchandise relating to *The Walking*
22 *Dead* comic book series for which no grant of rights was obtained from Kirkman.

23 37. Defendant Five Moons Productions I LLC (“Five Moons”) is on information
24 and belief a limited liability corporation organized and existing under the laws of the State
25 of Delaware, having its principal place of business in New York. Five Moons serves as the
26 production company for Kirkman’s, Alpert’s and Hurd’s TTD Agreements.

27 38. Defendant AMC TV Studios, LLC (“AMC TV”) is on information and belief
28 a limited liability corporation organized and existing under the laws of the State of

1 Delaware, having its principal place of business in New York. AMC TV was formerly
2 named AMC Television Productions LLC. AMC TV serves as the production company
3 for Kirkman's, Alpert's and Hurd's FTWD Agreements.

4 39. Defendant Crossed Pens Development LLC ("Crossed Pens") is on
5 information and belief a limited liability corporation organized and existing under the laws
6 of the State of Delaware, having its principal place of business in New York. Crossed
7 Pens serves as the production company for Kirkman's, Alpert's and Hurd's FTWD
8 Agreements. Crossed Pens is a signatory to one or more of the Guild agreements, which
9 contain the comparable sales provision discussed in paragraph 75 below.

10 40. Unless otherwise stated, all of the foregoing Defendants are referred
11 hereinafter, collectively, as the "Named Defendants" and AMC Studios, AMC Network,
12 AMC Parent, TWD Productions, Five Moons, AMC TV and Crossed Pens are referred
13 hereinafter, collectively, as the "AMC Entities."

14 **3. Presently unidentified defendants.**

15 41. Although Plaintiffs have made every effort to identify the relevant and
16 correct defendants, based on the claims for breach of contract, tort and statutory violations
17 set forth below, the corporate structure of the AMC Entities is complicated and the AMC
18 Entities have refused to clarify it. Furthermore, various contracting entities have either
19 been renamed, or assigned their interests, or both during the times since the relevant
20 contracts were entered into, and various documents from the AMC Entities do not always
21 agree in identifying relevant entities. Accordingly, to the extent that any entity that is
22 related to the AMC Entities that properly should be named a party has not been, notice is
23 hereby given that Plaintiffs will amend their complaint to add such party upon learning of
24 the proper identity of such party.

25 42. Plaintiffs do not know the true names and capacities of the defendants named
26 herein as DOES 1 through 40 and therefore sue these defendants under such fictitious
27 names. Plaintiffs will amend this complaint to show the true names, capacities, and
28 conduct of DOES 1 through 40 when and as Plaintiffs ascertain the same.

43. Plaintiffs are informed and believe that the defendants, and each of them, including the Named Defendants and DOES 1 through 40 (sometimes collectively referred to herein as the “Defendants”), are and at all material times have been the agents and servants of, and acted in concert with, one another with respect to the acts and conduct herein alleged, and are responsible for and liable to Plaintiffs for the damages and losses arising out of such acts and conduct.

44. In that capacity, each of the Doe defendants is liable for the breaches of Plaintiffs' Agreements and other causes of action that are asserted against the Named Defendants, as alleged below. By virtue of the transactions and resulting relationships, the Doe defendants share the same interests as the Named Defendants, and any Doe defendant therefore is united in interest with the Named Defendants. In particular, a Doe defendant, on information and belief, will have liability that depends on, or results vicariously from, the relationship with one of more Named Defendant, deriving (for example) from agency, authority, control, decision-making or alter ego between the Doe defendant and a Named Defendant. As such, any Doe defendant will not be prejudiced by lack of notice of this action at this juncture.

III.

JURISDICTION AND VENUE

45. Venue is proper in this county pursuant to California Code of Civil Procedure §§ 395 *et seq.* Each of the individual Plaintiffs is a resident of Los Angeles County, and each of the entity Plaintiffs has its principal place of business in Los Angeles County. The Plaintiffs' Agreements were largely negotiated and substantially performed by Plaintiffs in Los Angeles County. Plaintiffs' injuries arising from Defendants' wrongdoing largely occurred in Los Angeles County. In addition, the Named Defendants, all entertainment industry related entities, are business entities doing extensive business in Los Angeles County. Defendant Striker also has its principal place of business in Los Angeles County.

46. This Court has jurisdiction over Defendants both because (a) the Named

Defendants have such extensive business activities in California as to be fairly regarded as being at home in this State and (b) each of the Defendants purposefully engaged in activities within California sufficient to constitute minimum contacts with the State of California, and this action arises out of or relates to each of the Defendants' contacts; and (c) certain of the Defendants are residents of the State of California.

47. While there is personal and subject matter jurisdiction in this Court for each of the Plaintiffs and Eglee, the TWD Agreements of Hurd, Alpert and Eglee have exclusive New York jurisdiction provisions. Kirkman, Hurd and Alpert do not have exclusive New York jurisdiction provisions in their FTWD or TTD Agreements. As discussed above, each of the individual Plaintiffs and non-party Eglee is also a California resident, Plaintiffs' and Eglee's contracts were largely entered into and performed in California, the majority of percipient and likely expert witnesses are in Los Angeles and counsel for both sides are largely based in Los Angeles. Concurrent with the filing of this Complaint, Plaintiffs have asked the AMC Entities to consent to Hurd, Alpert and Eglee maintaining their TWD claims in California state court inasmuch as it makes sense for all of the parties, including the AMC Entities, and the judicial system to litigate one action instead of two.

IV.

RELATED CASES

48. Because of the mandatory New York jurisdiction provision referred to in the prior paragraph, Plaintiffs Hurd and Alpert and Non-Party Eglee will file a parallel New York state court case for their TWD-based claims after filing this Complaint. If the AMC Entities consent to permitting Hurd, Alpert and Eglee to assert such claims in California, they will dismiss the New York action and add those claims to this action.

49. This case is also related to another New York state court case, “Frank Darabont, Ferenc, Inc., Darkwoods Productions, Inc., and Creative Artists Agency, LLC, Plaintiffs against AMC Network Entertainment LLC, AMC Film Holdings LLC, AMC Networks Inc., Stu Segall Productions, Inc., and DOES 1 through 10,” Defendants, Index

1 No. 654328/2013, filed in December 2013 and currently pending in the Supreme Court of
2 New York, County of New York (“Darabont/CAA proceeding”). While there are many
3 differences between this case and the Darabont/CAA proceeding, Frank Darabont and
4 CAA each also have a contingent compensation interest in TWD and they assert, among
5 other things, that the AMC defendants breached their contractual obligations in connection
6 with AMC Network’s exhibition of TWD. Percipient and expert discovery has concluded
7 in the Darabont/CAA proceeding and the parties have filed cross-summary judgment
8 motions (“MSJs”), which are set for hearing on August 24, 2017.

9 **V.**

10 **GENERAL DESCRIPTION OF THE PROGRAMS AT ISSUE**

11 **A. TWD.**

12 50. TWD premiered on October 31, 2010 on the AMC Network. Having run for
13 seven seasons, its eighth season is set to premiere on October 22, 2017.

14 51. TWD has been incredibly successful. TWD’s premiere was the highest rated
15 premiere in the AMC Network’s history and the highest rated debut of any cable series in
16 2010. From its third season onwards, viewers per episode have consistently averaged
17 above ten million. TWD has the highest total viewership of any series in cable television
18 history, including its third through sixth seasons, during which it averaged the most 18- to
19 49-year-old viewers of all cable or broadcast television shows. The AMC Parent’s 2016
20 10-K states “The network’s series The Walking Dead is the highest-rated series in cable
21 history and the number one show on television among adults 18-49 for the last five years.”
22 TWD regularly competes with NFL Sunday Night Football for the top primetime program
23 in the coveted 18-49 demographic in the United States. TWD also ranks among the top
24 rated programs internationally.

25 52. TWD has also received tremendous critical acclaim and has been nominated
26 for and won numerous awards and recognized as one of the best shows on television.
27 Among its many nominations are a Golden Globe nomination for Best Television Series –
28 Drama, Primetime Emmy nominations for Outstanding Makeup, Outstanding Special

1 Visual Effects, and Outstanding Sound Editing. Among its many wins are Saturn Awards
2 for Best Horror Television Series, Best Presentation on Television and Best Syndicated/
3 Cable Television Series by the Academy of Science Fiction, Fantasy & Horror Films for
4 multiple years.

5 53. TWD has spawned three web series, "Torn Apart," "Cold Storage" and "The
6 Oath."

7 **B. FTWD.**

8 54. FTWD is a derivative series of TWD. It premiered in the United States on
9 August 23, 2015 exclusively on the AMC Network. Its third season premiere was
10 exhibited on June 4, 2017. AMC has already renewed FTWD for a fourth season.

11 55. The FTWD series premiere attracted 10.1 million total U.S. viewers, with 6.3
12 million in the 18-to-49-year-old demographic, both cable television records for a series
13 premiere. The first season averaged 11.2 million viewers in "live plus-3" ratings to become
14 the highest-rated first season of any series in basic cable history.

15 56. FTWD has also generated two web series, "Fear the Walking Dead: Flight
16 462" and "Fear the Walking Dead: Passage."

17 **C. TTD.**

18 57. TTD is a regularly scheduled television aftershow, which has an announced
19 time period in the AMC Network's schedule, that follows immediately after the initial
20 airing of each episode of TWD and FTWD. Each TTD episode includes guests to recap
21 and discuss the latest episode. Segments on TTD include an "In Memoriam" highlighting
22 the deaths from the episode, an online poll, episode trivia, behind-the-scenes footage, and
23 questions from fans via phone, from the audience, Facebook, Twitter, or from the official
24 TTD website. After the on-air episode ends, a bonus segment continues online.

25 58. TTD premiered on the AMC Network on October 16, 2011, following the
26 encore presentation of the second-season premiere of TWD. It originally began with a 30-
27 minute format but, on February 10, 2013, expanded to a 60-minute format. In Season 5
28 (2015-16), it expanded to include episodes following Season Two of FTWD and has

1 subsequently aired after the broadcasts of that series as well. TTD has achieved high
2 ratings in the key 18-to-49 demographic.

3 **D. The Enormous Value of TWD, FTWD and TTD to AMC.**

4 59. Not only have TWD, FTWD and TTD (and their related programming in the
5 form of web series, specials, etc.) been hugely popular and generated tremendous interest
6 at a cultural level, they have also been tremendously lucrative for the AMC Entities. AMC
7 Network's primary revenue streams are (a) distribution revenue, the largest component of
8 which are subscription or affiliate fees paid by Multichannel Video Programming
9 Distributors ("MVPDs"), such as multiple system operators (MSOs) on cable television,
10 satellite operators and telcos, and (b) national advertising revenues.

11 60. The tremendous success of TWD and its progeny has given the AMC
12 Entities leverage to increase these revenue streams. For example, in its 10-K for the period
13 ending December 31, 2013, the AMC Parent discussed advertising revenue increases and
14 stated the largest increase was attributable to AMC Network, resulting from higher pricing
15 per unit sold, "led by *The Walking Dead*." Subsequent AMC Parent 10-Ks paraphrase this
16 statement, indicating that AMC Network had the largest increase of advertising revenues
17 across all of the company's networks, resulting from higher pricing per unit sold due to an
18 increased demand for programming by advertisers, led by TWD. TWD's and its
19 progenies' success has also lead to AMC Network receiving larger subscription and
20 affiliate fees from the MVPDs and MSOs.

21 **VI.**

22 **NATURE OF THE TELEVISION INDUSTRY, AND THE RESULTING**
23 **CONTRACTUAL RELATIONSHIPS BETWEEN TALENT AND THE**
24 **ENTERTAINMENT CONGLOMERATES**

25 **A. The Unfairness To Talent Caused By The "Vertical Integration" Of The**
26 **Entertainment Conglomerates**

27 **1. Fin-Syn era and its sunset.**

28 61. In 1970, the Federal Communications Commission adopted rules, known as

1 “the Financial Interest and Syndication Rules” or the “Fin-Syn Rules,” designed to prevent
2 the then-big three broadcast television networks from monopolizing the television
3 landscape by preventing them from owning any of the programming that they aired on
4 their networks in prime time. The Fin Syn Rules also prohibited networks from airing or
5 distributing programming in which they had a financial interest. In general, the Fin-Syn
6 Rules restricted the harms, as described further below, flowing from vertical integration
7 and related party transactions in the television industry. The Fin-Syn Rules sunset in the
8 1990s.

9 **2. The rise of vertical integration.**

10 62. Since the sunset of the Fin-Syn Rules, the television industry has seen the
11 establishment of a number of large vertically-integrated entertainment conglomerates. A
12 vertically-integrated entertainment conglomerate might own, among other things,
13 (a) production companies/studios that make and own television series; (b) production
14 companies or other affiliated distributors that license these series to related and unrelated
15 television networks, *e.g.*, premium pay and international; and (c) television networks that
16 license these series from production companies to air on their networks. While not as large
17 as some of the other vertically integrated entertainment conglomerates, AMC has become
18 one of these conglomerates.

19 63. Creators of television programs, showrunners and executive producers, often
20 referred to as “artists” or “talent,” like the individual Plaintiffs here, are another major
21 player in the television industry. For example, a production company, like AMC Studios,
22 may employ a writer/creator to create and write the pilot for a television series and agree to
23 pay the writer/creator fixed compensation and a percentage of the profits (or contingent
24 compensation, as the production companies now prefer to call it), denominated, *e.g.*, as
25 adjusted gross receipts (“AGR”), modified adjusted gross receipts (“MAGR”) or “net
26 profits,” of the series that are received by the production company. The contract between
27 the production company and talent participant usually makes clear, however, that the
28 participant does not share in the profits of the production company’s affiliated networks

1 that license the programs, *e.g.*, the advertising revenues and/or the subscriber fees received
2 by the networks. (As discussed below, however, what a network earns (or expects to earn)
3 on a program will inform the fair market value of the license fee for the program.) The
4 talent participants only generally share in the production company's contractually-defined
5 MAGR or other form of profits.

6 64. Before the sunset of the Fin-Syn Rules and the widespread vertical
7 integration in the television industry, the economic interests of the production company for
8 a television series and its profit participants were aligned when it came to the production
9 company's licensing of the series to what was, as required by the Fin-Syn Rules, an
10 unrelated network. The production company and the profit participants each had the
11 economic interest to obtain the highest possible license fee from the network. The
12 production company and the profit participants would then share the "profits" according to
13 the type, *e.g.*, MAGR, and amount of participation negotiated.

14 65. Vertical integration, however, created the opposite incentive. A vertically-
15 integrated entertainment conglomerate, which both produces a television series and airs it
16 on its affiliated network, makes more money if the license fees paid by the network to the
17 production company are below fair market value, *i.e.*, what would be the result of an arm's
18 length negotiation between unrelated entities. Under vertical integration, while the
19 production company makes less, because the lower license fees reduce its revenue, the
20 affiliated network makes more money because it pays lower license fees. While this
21 income shifting is a wash if there were no profit participants and the only players were the
22 related studio and network, it is not a wash when the participants' interests are also
23 considered. Simply put, if the production company has less profit, it pays less to its
24 participants, and the vertically integrated conglomerate makes more since the affiliated
25 network does not have to share its profits with the participants.

26 66. Prior to the sunset of the Fin-Syn Rules, and in many instances still today,
27 particularly in the case of transactions between an unrelated production company and
28 network, the initial license fee agreement for a television series covered up to four to six

1 seasons, *i.e.*, the network had, in addition to its first season order, four or five one-year
2 options on the series. This time period is generally referred to as the “initial term.” The
3 AMC Network’s transactions with the independent production companies for “Mad Men,”
4 “Breaking Bad” and “Better Call Saul,” which are discussed in paragraphs 109-15 below,
5 are an example of this.

6 67. Under this model, it was common (but not universal) that the costs of
7 producing a scripted television series during the first four seasons of the initial term
8 exceeded the license fees the network paid the production company for those seasons.
9 However, there were limits to what an unrelated production company – which negotiated
10 with the network at arm’s length – would agree to “deficit finance” the programs, *i.e.*, “go
11 in the red” for those seasons, since, among other things, there was no assurance that its
12 losses would ever be recouped. The difference between the production costs and the
13 license fees paid by a television network during the initial term is commonly referred to as
14 the “initial term deficit.”

15 68. If a scripted television series, however, is successful enough to survive past
16 its initial term (and only a fraction of series do) and the network wants to renew it for
17 additional seasons there would be, in the historical model, a new negotiation between the
18 production company and the network resulting (if the negotiation was successful) in a new
19 license fee agreement for the “extended term.” During the extended term license fee
20 negotiations (and there can be more than one for a series depending on how many seasons
21 beyond the initial term new episodes of the series are produced) the production company
22 often has considerable leverage (since the underlying series is a proven success at this
23 point) to insist on at least some combination of full reimbursement of any initial term
24 deficit, payment of all production costs of the series going forward and additional premium
25 payments.

26 69. Therefore, while deficits are common during at least the early seasons of the
27 initial term, they are unusual for the extended term. Instead, under the historical model,
28 the typical result of an arm’s length negotiation between a production company and an

1 unrelated network for a successful series was, and in many cases remains, that the network
2 paid some combination of all of the production costs of the series going forward, *i.e.*, it
3 was “clean off the network” and, depending on the success of the series, paid the initial
4 term deficit and additional premium payments.

5 70. As a result, since the end of the Fin-Syn Rules, vertically integrated
6 entertainment companies like the AMC Entities have increasingly tried to own the
7 television series that they broadcast so that they make money on the programming both at
8 the network level and from licensing the program in all domestic and foreign distribution
9 channels. This increased vertical integration involving related-party transactions creates
10 strong economic incentives for the conglomerate to cause its network companies to pay its
11 related production companies less than fair market value for the series. Consequently,
12 over the past 20 years or so, talent brought numerous “profit participation” lawsuits
13 challenging these transactions as unlawful self-dealing.

14 **B. The Conglomerates’ Prevailing Arrangements Designed To Address Vertical**
15 **Integration.**

16 71. As a result of this “profit participation” litigation, the vertically integrated
17 entertainment conglomerates increasingly have expressly addressed the related-
18 party/vertical integration issue in their contracts with the talent participants. The
19 conglomerates’ approaches to do so, however, have evolved over time and often vary. In
20 the first ten years or so after the sunset of the Fin-Syn Rules, the following models, among
21 others, were employed by the conglomerates to address the related party transaction issue:

22 a. **Direct Internal Negotiations.** Some production companies provided in
23 their participation agreements that they would negotiate directly with their affiliated
24 networks and enter into license fee agreements with them at fair market value. For
25 example, the operative agreements between several of the profit participants and NBC
26 Studios (“NBCS”) in the *Will & Grace* television series, which were entered into in 1996
27 and 1999, provided that “with respect to agreements between NBCS, on the one part, and
28 affiliated entities of NBCS or NBC, on the other part, such will be at fair market value.”

1 Such agreements were “[to] be negotiated in good faith at arm’s length with the intent that
2 all compensation paid to [NBCS] for the Program shall be at fair market value.” Provisions
3 like these gave the participants the contractual right to prove fair market value by the
4 “comparable sales method” and/or the “income method,” the two primary ways fair market
5 value is determined in this context.

6 **b. Direct Talent-Network Negotiations.** Sometimes, instead of a production
7 company negotiating directly with its affiliated network at “arm’s length,” often an
8 impossible task for related entities, the production company offered to let representatives
9 of one or more of the participants negotiate directly with the network for a license fee for
10 the extended term of the series, including making the threat to take the hit series to another
11 network if it refused to pay fair market value for the extended term license fee. This
12 approach recognized that talent, unlike the vertical integrated production company, was
13 conflict free and only had the interest to maximize the value of the license fee to the
14 production company.

15 72. Increasingly in the last 10 years or so, production companies that are part of
16 a vertically-integrated entertainment company have tried to further limit their obligations
17 to participants from related party transactions as provisions like the *Will & Grace*
18 contractual provisions discussed above spawned costly litigation. Therefore, the models
19 the vertically integrated entertainment conglomerates use to address the related party
20 transaction issue have further evolved. The following models, among others, have
21 commonly been employed by them over the past ten years or so to address the related-
22 party issue:

23 **a. “Imputed” License Fee.** Some production companies that expect to do
24 related-party transactions now provide in their participants’ contracts that there will be no
25 license fee negotiation between it and the related network entity and no “out-of-pocket”
26 license fees paid by the network to the production company. Instead an amount will be put
27 on – or “imputed” – on the participants’ participation statements as a stand-in for actually
28 paid license fees. These deemed or imputed license fees are generally referred to as an

1 “ILF.”

2 i. The precise terms of the ILF are almost always set forth in the
3 participant’s contract and therefore the ILF terms are known to the participant, and they
4 are at least in theory subject to negotiation by the participant at the time that he or she
5 begins rendering services on the program.

6 ii. Most ILFs, even if its term is perpetual, *i.e.*, for the life of the
7 series, have built in provisions for success if the series goes beyond the traditional four to
8 six seasons initial term. For example, an ILF in a participant’s contract may provide that
9 the ILF during the first four seasons will be less than the production costs for the series,
10 *i.e.*, there will be an initial term deficit for those seasons, but, that if the series is successful
11 and renewed for a fifth and/or sixth year, the ILF will also include some combination of
12 reimbursement of all or some of the initial term deficits (often depending on the success of
13 the series in its initial term as measured by ratings or some other objective measure),
14 payment of 100% of the production costs going forward and in some cases (again often
15 depending on the success of the series) additional premium payments. ILFs will also
16 commonly provide for the payment of 100% of the production costs in later seasons as
17 well as premium payments.

18 iii. Even where a production company and participant agree to an
19 ILF with no “out of pocket” license fees paid by the network to its related production
20 company, a “transaction” occurs between them because the production company owns the
21 rights to the series and must still authorize the network to exhibit it.

22 b. **Express Contractual Limitations.** Some production companies that expect
23 to engage in related-party transactions still negotiate license fee agreements with related
24 networks and get paid license fees by them instead of using the ILF approach. They often
25 agree to give participants protection for related-party transactions while at the same time
26 giving some protections to the conglomerate. One such common provision seeks to
27 prohibit the participant from objecting to any particular related party transaction (“subject
28 transaction”) provided that the subject transaction is “on monetary terms comparable to the

1 terms on which the Affiliated Company enters into similar transactions with unrelated third
2 party distributors for comparable programs.”

3 i. A contractual term like this is a form of “comparable sales”
4 provision used to determine fair market value. While the provision does not use the term
5 “fair market value,” its requirements, *e.g.*, “similar transactions” with “unrelated third
6 parties,” are synonymous with fair market value because unrelated parties are presumed to
7 negotiate at “arm’s length” and achieve “fair market” value. The provision’s terms,
8 however, do not require the related production company and network to actually negotiate
9 a license fee at “arm’s length,” as explained previously, this is often an impossibility for
10 related entities.

11 ii. In addition, unlike a traditional comparable sales test, the
12 provision does not look at the entire market of unrelated transactions, *e.g.*, those entered
13 into by Sony Pictures Television (“Sony”) with the ABC television network, but only at a
14 subset of those transactions, namely those entered into by entities within the conglomerate
15 with unrelated third parties, *e.g.*, Sony with AMC Network. Therefore, the conglomerate
16 has within its power the ability to limit the universe of fair market transactions considered,
17 at least in the first instance, to ones that it entered into and knows about.

18 iii. If the production company can establish each requirement of
19 the comparable sales provision for a particular subject transaction, per the terms of the
20 provision, the participant cannot successfully object to it and has no claim. (But the
21 proposed “similar transactions” must be bona fide and cannot be a sham negotiation as the
22 one discussed in paragraphs 106 and 107 below.) Per the terms of the provision, only if
23 the production company cannot prove each requirement of the comparable sales provision
24 can the participant object and proceed with a claim.

25 73. There has developed over the past ten years or so a custom and practice in
26 the television industry for production companies that are part of a vertically-integrated
27 entertainment conglomerate, and that expect to do related-party transactions, to expressly
28 set forth the standard for how these transactions will be accounted for on the participants’

1 profit statements. This is true even though the methods and standards employed to do so
2 vary as set forth in the prior paragraphs above.

3 74. This current industry custom and practice is not confined to agreements
4 entered into between production companies and their participants. For example, in 2008,
5 the Directors Guild of America (“DGA”), the Writers Guild of America (“WGA”) and the
6 Screen Writers Guild – American Federation of Television and Radio Artists (“SAG-
7 AFTRA”), on the one hand (together the “Guilds”), and production companies, on the
8 other hand, entered into new collective bargaining agreements, which continue today, that
9 set forth the following standard for how “gross receipts” from related party transactions are
10 accounted for for guild purposes (because the guilds receive a percentage of the gross
11 receipts from such transactions):

12 When the ‘Employer’s gross’ derived from such exploitation is
13 received from a related or affiliated entity that acts as the
14 Distributor or exhibitor of the program, then the ‘Employer’s
15 gross’ received by the Employer from the licensing of such
16 rights shall be measured by the Distributor/exhibitor’s
17 payments to unrelated and unaffiliated entities in arms’ length
18 transactions for comparable programs, or, if none, then the
19 amounts received by the Employer from unrelated and
20 unaffiliated Distributors/exhibitors in arms’ length transactions
21 for comparable programs or series, or, if none, a comparable
22 Distributor/exhibitor’s payments to comparable unrelated and
23 unaffiliated entities in arms’ length transactions for comparable
24 programs or series.

25 75. The Guilds’ standard mirrors the comparable sales provision discussed in
26 paragraph 72(b) above. It expressly provides that the distributor/exhibitor’s own
27 transactions with unrelated parties are looked at first for comparable programs/similar
28 transactions and, if there are none, then the general market place of comparable
programs/similar transactions between unrelated parties is looked at. It also makes express
what is implied in the comparable sales provision set forth in paragraph 72(b): If the
conglomerate that entered into a particular subject transaction does not itself have bona
fide comparable programs/similar transactions with unrelated third parties on comparable
monetary terms, the participant can object and prove fair market value otherwise, *e.g.*,
based on the entire marketplace of comparable programs/similar transactions.

1 76. As discussed above, over the past ten years or so, a vertically-integrated
2 entertainment conglomerate will typically set forth the precise standard under which its
3 related-party transactions will be evaluated in its production companies' agreements with
4 participants, including the precise terms of their ILFs if that is the method the
5 conglomerate chooses to use. Accordingly, where no such standards exist in an agreement,
6 *e.g.*, the production company is newly created and does not yet have its own standard (as
7 was the case with the AMC Entities at the time of TWD's creation as alleged below), there
8 is a mutual understanding to imply as a term of that agreement that the production
9 company will obtain license fees from its related party transactions or use an ILF, like the
10 Guild agreements discussed in paragraph 74, equal to fair market value. This is
11 particularly true where, as here, the participants began rendering services on the program
12 before the production company set forth the standard under which its related-party
13 transactions would be evaluated in the participants' contract, *e.g.*, put in the precise terms
14 of its ILF in the participants' contract.

15 **C. Most Favored Nations ("MFN") Provisions.**

16 77. While practices vary by production company, production companies
17 sometimes put most favored nations provisions ("MFNs") in their participation agreements
18 with talent.

19 78. While the precise terms of an MFN can vary, the most common type
20 essentially provides that if another participant in the program receives a better profit
21 definition overall in the program than the participant who has the MFN, the participant
22 who has the MFN will receive the benefit of the better definition. For example, assume
23 that participant A and participant B each have 5% MAGR in a series and they each have
24 this type of MFN. If participant A is due \$10 on his definition and participant B is due \$20
25 on her definition, participant A gets the benefit of the \$20 by virtue of his MFN.

26 79. As discussed in the next sections, each of the Plaintiffs and Eglee has an
27 MFN in his or her TWD and FTWD Agreements. This means that each Plaintiff and Eglee
28 receives the benefit of the better of (a) his or her own definition or (b) the better definition

1 that another participant in the program has.

2 **VII.**

3 **PLAINTIFFS' TWD AGREEMENTS WITH AMC**

4 80. While each Plaintiff's TWD Agreement contains different specific terms and
5 conditions, each Plaintiff is entitled to receive a share of TWD's MAGR as profit
6 participation compensation. A significant component of revenue for purposes of
7 calculating MAGR is the license fee paid (or that should have been paid) by AMC
8 Network to AMC Studios and/or license fee imputed on Plaintiffs' MAGR statements.
9 The AMC Entities' breach of their obligations to Plaintiffs for these gross receipts give rise
10 to the most substantial injury to Plaintiffs and the most significant damages sought by
11 them.

12 **A. Kirkman's TWD Agreement.**

13 81. Since Kirkman owned the underlying rights in "The Walking Dead" comic
14 books, AMC decided to enter into an agreement with him before any of the other
15 participants' TWD Agreements. Plaintiffs are informed and believe and thereupon allege
16 that Kirkman's TWD Agreement was the first talent agreement with participation terms
17 entered into by the AMC Entities where it was contemplated that an AMC production
18 entity would be the production company for the life of the series. Kirkman's TWD
19 Agreement was entered into in 2009, while the others were entered into in 2010 or later.

20 82. Kirkman and AMC Network entered into a "Literary Purchase Option
21 Purchase Agreement" for TWD dated November 30, 2009 ("Kirkman's November 2009
22 TWD Agreement"). A redacted copy of Kirkman's November 2009 TWD Agreement,
23 including the terms material to this dispute, is attached as Exhibit 1 hereto.

24 83. Following Kirkman's November 2009 TWD Agreement, Kirkman and
25 various AMC-affiliated entities entered into a number of amendments, none of which are
26 material to the disputes set forth in this Complaint. (The Kirkman November 2009 TWD
27 Agreement together with these amendments constitute "Kirkman's TWD Agreement.")

28 84. The material terms of Kirkman's TWD Agreement include:

1 a. Certain series royalty rights in Section 10 of Kirkman's November 2009
2 TWD Agreement, including AMC's obligation to pay a royalty to Kirkman for each new
3 TWD episode and for each of the first 5 re-runs of an episode in U.S. broadcast territory.

4 b. A grant of "5% of 100%" MAGR in TWD to Kirkman, which has now fully
5 vested, in Sections 11(a) and 11(c) of Kirkman's November 2009 TWD Agreement.
6 Plaintiffs are informed and believe and thereupon allege that the reference to a particular
7 percentage of participation, here "5% of 100%," signifies that the production company
8 cannot deduct the advances and participations it pays to other participants when it
9 determines the participation owed. For example, AMC Studios cannot deduct the MAGR
10 advances and payments that it makes to Alpert when determining Kirkman's MAGR in
11 TWD.

12 c. A MAGR definition in Section 11(b) of Kirkman's November 2009
13 Agreement covering both (i) the situation where the AMC Entities did not produce TWD
14 itself, *i.e.*, they licensed it ("laid it off" in industry parlance) to a non-related third party
15 production company, and (ii) as indicated in the italicized language below, the situation
16 where the AMC Entities produced TWD in-house:

17 "MAGR shall be defined, computed, accounted for and paid in accordance
18 with the standard definition thereof used by the third party supplier
19 producer/deficit financier, subject to good faith negotiation (including as to
20 distribution fee and overhead) within the usual parameters of such supplier
producer/deficit financier (*or of AMC if there is no third party supplier
producer/deficit financier*) consistent with Author's stature." (Emphasis
added.)

21 d. The MAGR definition in Section 11(b) of Kirkman's 2009 TWD Agreement
22 also provides that:

23 i. If the AMC Network exhibits TWD, it would pay actual
24 license fees to an AMC production company entity for that right. While ILFs were well
25 known in the television industry in 2009, there was no mention of an ILF in Kirkman's
26 TWD Agreement. Indeed, the last sentence of Section 11.b. states: "No network sales fee
27 shall be charged regarding AMC's *initial license fee*." (Emphasis added.) (In the case of
28 certain other participants in TWD where the AMC Entities chose to provide for an ILF in

1 their TWD Agreements (albeit one with no terms), the comparable sentence provides “no
2 television distribution fees shall be charged with respect to the Gross Receipts attributed to
3 *such imputed license fee.*”) (Emphasis added.)

4 ii. “MAGR shall include home video/DVD and merchandising”
5 and there is no mention of the AMC Entities accounting on a royalty basis on these
6 revenue streams. (In the case of certain other participants in TWD, AMC provided in their
7 TWD Agreements for accounting on a royalty basis on these revenue streams: “gross
8 receipts shall include revenue from home video and merchandising *on a royalty basis* as
9 further defined in AMC’s MAGR definition.”) (Emphasis added.)

10 iii. A most favored nations provision (“MFN”) that provided: “In
11 no event shall MAGR be defined, computed, or paid on a basis less favorable than for any
12 other non-cast individual participant on the Series.”

13 iv. The AMC Entities agreed not to charge their own sales or
14 distribution fee unless they actually handled the underlying distribution: “AMC will not
15 charge sales, distribution or similar fees unless it (or an affiliate company) actually handles
16 distribution or licensing, in which case AMC will be entitled to the same distribution fees
17 and overhead charge (without any double deduction thereof) as the third party distributor
18 referenced above.” (In the case of other participants in TWD, their TWD Agreements
19 were either silent as to whether the AMC Entities could also take a sales or distribution fee
20 when a third party handled the underlying distribution or, in some cases, provided that the
21 combined fees allowed by the AMC Entities and the third party(s) actually doing the
22 distribution were subject to specified caps.)

23 e. There is no provision anywhere in Kirkman’s TWD Agreement indicating
24 the amount of production overhead that the AMC Entities can charge.

25 f. A related-party provision in Section 24 of Kirkman’s November 2009
26 Agreement that provides in material part:

27 “Dealings with Affiliates: ...[Kirkman] further
28 acknowledges that AMC has informed [Kirkman] that
AMC may elect to make use of Affiliated Companies in

1 connection with its production, distribution and
2 exploitation of the Pilot and Series, as, when and where
3 AMC deems it appropriate to do so. [Kirkman]
4 expressly waives any right to object to such production,
5 distribution and exploitation of the Pilot and Series, or
6 aspects thereof, or assert any claim that AMC should
7 have offered the applicable
8 production/distribution/exploitation rights to unaffiliated
9 third parties (in lieu of, or in addition to, offering the
10 same to Affiliated Companies.) *In consideration*
11 *thereof, AMC agrees that AMC's transactions with*
12 *Affiliated Companies will be on monetary terms*
13 *comparable with the terms on which AMC enters into*
14 *similar transactions with unrelated third party*
15 *distributors for comparable programs after arms-length*
16 *negotiation...."* (Emphasis added.)

17 ("Kirkman's Comparable Sales Provision"). Like the similar comparable sales provisions
18 used by other entertainment conglomerates and the Guilds, as discussed in paragraphs
19 72(b) and 74 above, Kirkman's Comparable Sales Provision provides that AMC can
20 engage in a particular related-party transaction without objection from Kirkman only if it
21 can establish that each of the requirements in the "In consideration" sentence highlighted
22 above are satisfied. Conversely, if AMC cannot establish that each of the requirements of
23 the sentence are satisfied, Kirkman can object and, in the litigation context, sue.

24 i. Kirkman's Comparable Sales Provision has seven separate
25 requirements: [1] the subject related party transaction, *e.g.*, the license by AMC Studio of
26 TWD to the AMC Network, must contain "monetary terms" [2] these monetary terms must
27 be comparable with the monetary terms an AMC entity pays in [3] "similar transactions"
28 [4] [that were close in time] with [5] "unrelated" parties for [6] "comparable programs" [7]
after "an arm's length negotiation." Each of these requirements are express except for the
fourth requirement, which is an implied term of any comparable sales test. The seventh
requirement is also only in Kirkman's TWD Agreement and was included to emphasize
the importance of an "arm's length" negotiation for any proposed comparable transaction,
because sometimes a particular agreement (or even a term in an agreement) is not
negotiated even between unrelated entities at arm's length, *e.g.*, a packaging situation
where a network agrees with an unrelated production company to lower license fees for

1 series #1 in return for higher license fees for series #2.

2 g. An express reservation by Kirkman of all merchandising, videogame and
3 theme park rights based on his original comic books (defined as “the Work”), in Section
4 5(b) of the Standard Terms and Conditions attached to Kirkman’s November 2009 TWD
5 Agreement:

6 Owner also reserves all merchandising, videogame and theme
7 park rights based on the Work (as opposed to merchandising,
8 videogame and theme park rights based on the Series or any
9 other production produced by AMC or its licensees, which
10 merchandising, videogame and theme park rights [but
specifically *excluding the right to use text or images from the
Work not used in the Series*] are included in the Granted
Rights.

11 85. In March 2011 approximately 16 months after the date of Kirkman’s
12 November 2009 TWD Agreement, Kirkman received proposed “long form” MAGR
13 definitions from AMC Studios that stated that (a) AMC Studios was the successor-in-
14 interest to Kirkman’s TWD Agreement and (b) setting forth for the first time AMC
15 Studios’ proposed ILF, which is discussed in paragraphs 104-05 below. Since then, AMC
16 Studios has sent Kirkman a number of revised proposed MAGR definitions. (Together
17 these proposed MAGR definitions are referred to herein as “AMC’s Proposed MAGR
18 Definitions.”) Kirkman and AMC Studios did not reach agreement on AMC’s Proposed
19 MAGR Definitions and they are not part of Kirkman’s TWD Agreement.

20 **B. Alpert’s TWD Agreement.**

21 86. As discussed above, Plaintiffs are informed and believe and thereupon allege
22 that Kirkman’s TWD Agreement was the first participation agreement an AMC entity
23 entered into with talent where it contemplated acting as the production company for the
24 series. By the time AMC came to negotiate participation agreements with other talent in
25 the series, its “form” for such transactions had evolved.

26 87. Alpert and Stu Segall entered into a “Non-Writing Executive Producer
27 Agreement” for TWD (“Alpert’s July 2010 TWD Agreement”) effective October 15, 2009
28 but entered into in or about July 2010. A copy of Alpert’s July 2010 TWD Agreement is

1 attached as Exhibit 2.

2 88. Following Alpert's July 2010 TWD Agreement, Alpert and various AMC
3 Entities entered into a number of amendments, none of which are material to the disputes
4 set forth in this Complaint. (Alpert's July 2010 TWD Agreement together with these
5 amendments constitute "Alpert's TWD Agreement.")

6 89. The material terms of Alpert's TWD Agreement include:

7 a. A grant, in Sections 4(a) and 4(c) of Alpert's July 2010 TWD Agreement, of
8 "2.5% of 100%" MAGR in TWD to Alpert, which has now fully vested.

9 b. Unlike Kirkman's TWD Agreement, the AMC Entities chose, in Section 4(d)
10 of Alpert's July 2010 TWD Agreement, to have separate paragraphs covering (i) the
11 situation where the AMC Entities did not produce TWD itself, *i.e.*, laid it off to a non-
12 related third party production company, and (ii) the situation where the AMC Entities
13 produced TWD in-house.

14 c. Unlike Kirkman's TWD Agreement, Section 4(d)(ii) of Alpert's July 2010
15 TWD Agreement covering an in-house production by the AMC Entities provided for an
16 ILF, albeit an ILF with no terms:

17 "If the Series is produced without any third-party supplying producer/deficit
18 financier, MAGR shall be defined, computed and paid by American Movie
19 Classics Company LLC ("AMC") in accordance with AMC's MAGR
20 definition (which shall be furnished to Artist), which definition shall specify
21 an imputed license fee in connection with AMC's license and rights to
exhibit the Series on AMC and its related services to be included in the
calculation of "Gross Receipts" in AMC's MAGR definition, but no
television distribution fees shall be charged with respect to the Gross
Receipts attributed to such imputed license fee.

22 Plaintiffs are informed and believe and thereupon allege that the ILF had no terms because,
23 among other things, the AMC Entities had not yet formulated its proposed terms.

24 d. An affiliate transaction provision in Section 4(d)(iii) of Alpert's July 2010
25 TWD Agreement, which was identical to Kirkman's Affiliate Transaction Provision,
26 except that it did not include the final "arm's length" language at the end of the "In
27 consideration" sentence. Plaintiffs are informed and believe that (i) it was both an express
28 term and an implied term of Alpert's TWD Agreement that the affiliate transaction

1 provision in his TWD Agreement would apply to the ILF or (ii) assuming, *arguendo*, that
2 the affiliate transaction provision does not apply to the ILF, it was an implied term of the
3 ILF, particularly since Alpert began rendering services on TWD before AMC Studios sent
4 him its proposed terms for the ILF, that the AMC Entities would put revenue on his TWD
5 MAGR statements for AMC Network's exhibition of TWD at fair market value, namely
6 the amount that would be obtained in an arm's length negotiation between unrelated
7 parties.

8 e. An MFN in Section 4(d)(iv) of Alpert's July 2010 TWD Agreement.
9 Pursuant to the terms of Alpert's MFN, if another participant is owed more point for point
10 on his or her definition than Alpert is on his, Alpert gets the benefit of that definition.

11 90. In March 2011, Alpert received proposed long form MAGR definitions
12 stating that AMC Studios was the successor-in-interest to the Alpert TWD Agreement and
13 including for the first time AMC Studios' proposed ILF that is discussed in paragraphs
14 104-05 below. Since then, AMC Studios has sent Alpert a number of revised proposed
15 MAGR definitions. (Together these proposed MAGR definitions are referred to herein as
16 "AMC's Proposed MAGR Definitions.") Alpert and AMC Studios did not reach
17 agreement on the AMC's Proposed MAGR Definitions and they are not part of the Alpert
18 TWD Agreement.

19 **C. Hurd's TWD Agreement**

20 91. On or about June 10, 2010, Hurd and Stu Segall entered into a "Non-Writing
21 Executive Producer Agreement" for TWD ("Hurd's June 2010 TWD Agreement"). A
22 copy of Hurd's June 2010 TWD Agreement is attached as Exhibit 3.

23 92. Following Hurd's June 2010 TWD Agreement, Hurd and various AMC-
24 affiliated entities entered into a number of amendments, none of which are material to the
25 disputes set forth in this Complaint. (Hurd's June 2010 TWD Agreement together with
26 these amendments constitute "Hurd's TWD Agreement.")

27 93. The material terms of Hurd's TWD Agreement include:

28 a. A grant of "7.5% of 100%" MAGR in TWD to Hurd, which has now fully

1 vested, as set forth in Section 4(a) and 4(c) of Hurd's June 2010 TWD Agreement.

2 b. Unlike Kirkman's TWD Agreement and like Alpert's TWD Agreement, the
3 AMC Entities chose, in Section 4(d) of Hurd's June 2010 TWD Agreement:

4 i. To have separate paragraphs covering both (i) the situation
5 where AMC did not produce the TWD itself, *i.e.*, laid it off to a non-related third-party
6 production company, as had been its historical practice, and (ii) the situation where AMC
7 Network or an affiliate produced TWD in house.

8 ii. Provide for an ILF (again with no terms) instead of an actual
9 license fee paid by AMC Network.

10 c. Unlike Kirkman's and Alpert's TWD Agreements, Hurd's TWD Agreement
11 does not have an express provision dealing with related party transactions, *e.g.*, an affiliate
12 transaction provision or an ILF with terms. Therefore, there is an implied term of Hurd's
13 TWD Agreement, particularly since she began rendering services on TWD before AMC
14 Studios sent her proposed terms for the ILF, that the AMC Entities would put revenues on
15 her TWD MAGR statements for AMC Network's exhibition of TWD at fair market value,
16 namely the amount that would have been obtained in an arm's length negotiation between
17 unrelated parties for comparable programs.

18 d. An MFN in Section 4(d)(iii) of Hurd's June 2010 TWD Agreement.

19 94. In March 2011, Hurd received proposed long form MAGR definitions stating
20 that AMC Studios was the successor-in-interest to Hurd's TWD Agreement and including
21 for the first time (as was the case with Kirkman and Alpert) AMC Studios' proposed ILF
22 that is discussed in paragraph 104-05 below. Since then, AMC Studios has sent Hurd a
23 number of revised proposed MAGR definitions. (Together these proposed MAGR
24 definitions are referred to herein as "AMC's Proposed MAGR Definitions.") Hurd and
25 AMC Studios did not reach agreement on AMC's Proposed MAGR Definitions and they
26 are not part of Hurd's TWD Agreement.

27 **D. Eglee's TWD Agreement.**

28 95. On or about July 6, 2010, Eglee and Stu Segall entered into an agreement for

1 TWD ("Egglee's TWD Agreement"). A copy of Egglee's TWD Agreement is attached as
2 Exhibit 4.

3 96. The material terms of Egglee's TWD Agreement include:

4 a. A grant of MAGR in TWD to Egglee, which vested at 2.375% "of 100%"
5 MAGR.

6 b. Unlike Kirkman's, Alpert's and Hurd's TWD Agreements, the only MAGR
7 definition in Egglee's TWD Agreement was an MFN in Section 7(c) of Egglee's July 2010
8 TWD Agreement:

9 "MAGR shall be defined, computed, and paid in accordance
10 with the definition thereof applicable to Frank Darabont and
Gale Anne Hurd in connection with the Series."

11 c. There was no other MAGR definition, no reference to actual license fees, no
12 reference to an ILF and no express provision setting forth the standard for related-party
13 transactions in Egglee's TWD Agreement. Therefore, an implied term of Egglee's TWD
14 Agreement, particularly since he began rendering services on TWD before AMC Studios
15 sent him proposed terms for the ILF, was that the AMC Entities would put revenue on his
16 TWD MAGR statements for AMC Network's exhibition of TWD at fair market value.

17 97. In March 2011, Egglee received proposed long form MAGR definitions
18 stating that AMC Studios was the successor-in-interest to the Egglee TWD Agreement and
19 including for the first time AMC Studios' proposed ILF that is discussed in paragraph 104-
20 05 below. Since then, AMC Studios has sent Egglee a number of revised proposed MAGR
21 definitions. (Together these proposed MAGR definitions are referred to herein as "AMC's
22 Proposed MAGR Definitions.") Egglee and AMC Studios did not reach agreement on the
23 AMC's Proposed MAGR Definitions and they are not part of Egglee's TWD Agreement.

24 **E. Mazzara's TWD Agreement.**

25 98. Effective February 2, 2011, Mazzara and Stu Segall entered into an
26 agreement concerning Mazzara's services on TWD that did not contain profit participation
27 terms.

28 99. On or about December 20, 2012, Mazzara, on the one hand, and Stalwart

1 Films, as successor-in-interest to Stu Segall, and AMC Network, on the other hand,
2 entered into a new agreement covering TWD that did contain profit participation terms.
3 (“Mazzara’s December 2012 TWD Agreement”). (The February 2, 2011 agreement and
4 the December 2012 Agreement together constitute “Mazzara’s TWD Agreement.”)

5 100. The material terms of Mazzara’s TWD Agreement, all in Section 3(b) of the
6 Mazzara’s December 2012 TWD Agreement, include:

7 a. A grant of “1.5% of 100%” MAGR in TWD.

8 b. An MAGR definition that stated in pertinent part:

9 “MAGR shall be defined, computed and paid in accordance the definition of
10 MAGR applicable to the Series, which definition shall specify an imputed
license fee...”

11 c. While AMC chose to put an ILF provision in Mazzara’s December 2012
12 TWD Agreement, it did not set forth the terms of the ILF or provide an affiliate-transaction
13 provision in Mazzara’s TWD Agreement. Therefore, it is an implied term of Mazzara’s
14 TWD agreement that the AMC Entities would put revenue on his TWD MAGR statements
15 for AMC Network’s exhibition of TWD at fair market value.

16 d. An MFN that provided:

17 “Notwithstanding the foregoing, on a non-precedential basis, in no
18 event shall the MAGR participation hereunder be defined, calculated
19 or accounted for (including the frequency of and information to be
20 provided by accounting statements and the grant and scope of audit
rights, regardless whether part of a MAGR definition) less favorably
than the MAGR definition (and such accounting and audit provisions)
accorded to any other individual rendering services on the Series.”

21 101. In May 2014, AMC Studios sent Mazzara its proposed MAGR definitions
22 for the first time. Since then, AMC Studios has sent Mazzara at least one revised proposed
23 MAGR definitions. (Together these proposed MAGR definitions are referred to herein as
24 “AMC’s Proposed MAGR Definitions.”) Mazzara and AMC Studios never reached
25 agreement on AMC’s Proposed MAGR Definitions and they are not part of Mazzara’s
26 TWD Agreement.

VIII.

**THE AMC ENTITIES FAILED TO ABIDE BY PLAINTIFFS' TWD
AGREEMENTS**

**A. The AMC Entities Breached Their Payment Obligations Under Plaintiffs'
TWD Agreements By Improperly Limiting The AMC Network's License Fee
For TWD**

102. Despite the foregoing provisions in each of Plaintiffs' TWD Agreements, (a) AMC Network has paid no license fee to AMC Studios for its exhibition of TWD as required by Kirkman's TWD Agreement and (b) AMC Studios has imposed a contractually-inadequate ILF on the other Plaintiffs' TWD MAGR profit statements.

**1. The AMC Entities admit no license fees were paid by AMC Network to
AMC Studios for TWD and even claim that there was no "transaction"
between them.**

103. AMC admitted in the Darabont/CAA proceeding that no license fees were paid by the AMC Network to AMC Studio in connection with AMC Network's exhibition of TWD and even asserted that there was no "transaction" between the two entities in connection with that exhibition. The former head of AMC Studios' business affairs testified in her deposition:

"There is not a contractual agreement between those two entities with respect to the exhibition of the [Series] on the Network channel. There is an understanding that the Network is allowed to have certain rights..."

AMC argued in connection with the motions for summary judgment in the Darabont/CAA proceedings:

"Even if the Court accepts Plaintiffs' argument that the term "transaction," as used in the Agreement, should be construed as any "arrangement," the "arrangement" between AMC Studios and AMC Network would still not be governed by the Affiliate Transaction Provision.

* * *

AMC Studios has never licensed rights in the The Walking Dead television series to AMC Network, and AMC Network has never

1 rendered payment to AMC Studios in connection with rights to the
2 Series.

3 **2. AMC Studios' imposed and improper ILF**

4 104. AMC Studios imputed on Plaintiffs' TWD MAGR statements through
5 September 30, 2016 an ILF pursuant to the following formula:

6 As the license fee payable for the right to broadcast the
7 Program by means of Non-Standard Television in the Territory
8 in perpetuity over any programming services of AMC or an
9 AMC Affiliate, AMC shall be deemed to have received an
10 amount (the "Imputed License Fee") equal to sixty-five percent
11 (65%) of the Cost of Production of the Series *up to a cap*
12 *of... [One Million Four Hundred Fifty Thousand Dollars*
13 *(\$1,450,000) for each episode of the Program of a one-hour*
14 *series, subject to five percent (5%) annual, cumulative*
15 *increases for each Series Year following the first Series*
16 *Year...(Emphasis added.)*

17 105. Under the ILF set forth in the prior paragraph, AMC Network and other
18 AMC Entities have the right to run an unlimited number of episodes of TWD in perpetuity
19 on all AMC Entity-affiliated platforms, including video on demand ("VOD") and the web
20 series discussed in paragraphs 53 and 56 above, and Plaintiffs will never (even in success)
21 be credited with revenue on their TWD MAGR statements greater than *the lesser of* (a)
22 65% of TWD's production costs and (b) caps beginning at \$1.45 million an episode and
23 increasing 5% per season. As discussed in paragraphs 108-15 below, the license fees that
24 AMC Network paid unrelated production companies for the right to broadcast "Mad Men,"
25 "Breaking Bad" and "Better Call Saul" for a limited number of runs were much greater
26 than AMC's imposed ILF for TWD, even though TWD's ratings were multiples of the
27 ratings for those series.

28 106. In June 2017, AMC Studios informed Plaintiffs in connection with its
delivery of new TWD MAGR statements for the period ending March 31, 2017 that (a) it
had recently negotiated with another TWD profit participant to change the above ILF
formula to a more favorable one from the participant's point of view retroactive to the
inception of TWD, (b) Plaintiffs would get the benefit of this change by virtue of their
MFNs, and (c) that it would provide Plaintiffs with the precise terms of this new ILF

1 “shortly.” As of the date of the filing of this Complaint, some seven weeks later, AMC
2 Studios has not sent Plaintiffs the terms of the new ILF. But pursuant to this change,
3 whatever it is, per Plaintiffs’ March 31, 2017 TWD MAGR statements, AMC Studios has
4 now imputed a license fee, including additional payments known as breakage, of
5 approximately 68% of TWD’s production costs.

6 107. The AMC Entities stated in their summary judgment papers in the
7 Darabont/CAA proceeding that the change in the ILF referenced in the prior paragraph
8 was the result of a “negotiation” between AMC Studio and a participant in TWD.
9 Plaintiffs are informed and believe, however, that the true facts are that there was no bona
10 fide negotiation between AMC Studios and this participant. Rather, AMC Studios
11 informed this participant, who had previously been requesting MAGR points in TWD, that
12 it would give him points in TWD “as a gift” provided that he did not negotiate its imposed
13 ILF definition and accepted it as AMC Studios presented it.

14 **B. The AMC Network Acted Very Differently In Its License Fee Agreements**
15 **With Unrelated Third Party Production Companies.**

16 108. As discussed above, (a) AMC Network paid no license fees for TWD and
17 (b) AMC Studios designed its imposed and contractually-inadequate ILF so that the AMC
18 Entities could unlawfully keep the lion’s shares of TWD’s profits for themselves.

19 109. Prior to TWD, the AMC Entities did not act as the production company for
20 the television series that AMC Network aired. For example, for its two most successful
21 television series prior to TWD, “Mad Men” and “Breaking Bad,” AMC Network (a)
22 acquired the rights to what became “Mad Men,” laid the production rights off to Lionsgate
23 Television (“Lionsgate”), and licensed the series back from Lionsgate, and (b) licensed
24 “Breaking Bad” from Sony, which owned the underlying rights to the series. Following
25 the historical model, which, as discussed above, is still used regularly for unrelated-party
26 transactions, AMC Network licensed the two series as follows:

27 110. As for “Mad Men:”

28 a. In 2006, AMC Network entered into an initial-term license fee agreement

1 with Lionsgate for “Mad Men” covering its first season and four successive one-year
2 options, which AMC Network later exercised. AMC Network was entitled to a finite
3 number of exhibitions unless it negotiated with Lionsgate to pay for more. The first
4 season’s license fees (even before breakage) were projected to be 77% of “Mad Men’s”
5 production costs. Plaintiffs are informed and believe that this basic pattern of license fees
6 as a percentage of production continued for the first four seasons of “Mad Men.”

7 b. In 2011, AMC Network entered into an extended term license fee agreement
8 with Lionsgate for “Mad Men” covering its fifth through seventh seasons. (The fifth
9 season was a renegotiation, as it was also covered by the initial term license fee
10 agreement.) Plaintiffs are informed and believe that the Season 5 license fee was at least
11 equal to the production costs for that season and that the Seasons 6 and 7 license fees
12 included a premium over the series’ production costs for those seasons.

13 111. In 2008, AMC entered into an initial-term license fee agreement with Sony
14 for “Breaking Bad” covering the first season and four successive one-year options, which
15 AMC Network exercised. Like “Mad Men,” AMC Network was entitled to a finite
16 number of playdates for the series unless it negotiated with Sony to pay for more runs.
17 Plaintiffs are informed and believe and thereupon allege that the seasons 1-4 license fees
18 covered over 85% of the series’ production costs in those seasons and the Season 5 license
19 fee, “Breaking Bad’s” last season, covered 100% of the production costs of the series.

20 112. Plaintiffs are informed and believe that after the “Mad Men” and “Breaking
21 Bad” experiences, the AMC Entities decided to produce TWD in house so that it would
22 make money on TWD not only at the network level, but from licensing the program in all
23 markets, *e.g.*, off other AMC-owned platforms and in foreign markets. Josh Sapan,
24 AMC’s CEO, stated on September 12, 2012, during a transcribed telephone call with
25 investment analysts:

26 “[T]he standard rule in TV is if the show is successful, [the network will]
27 pay more. If you are the studio, then you’re paying yourself in many cases.
28 So it’s why we have such a strong bias toward owning [content]...So if you
 own, your costs will go up, but you’re not going to negotiate with yourself.”

113. Plaintiffs are informed and believe that:

a. While the ratings of “Mad Men” and “Breaking Bad,” and the advertising dollars they generated did not compare to TWD, the license fees paid by AMC Network for “Mad Men” and “Breaking Bad” were more than the ILFs for TWD both in absolute dollars and as a percentage of production costs on a season-by-season basis. AMC Network’s own documents show that:

i. AMC Network projected advertising revenue for TWD for calendar year 2014 (just one year) greatly exceeding all advertising revenue from the entire runs of “Breaking Bad” and “Mad Men” through January 12, 2015.

ii. In Season 4, typically the most important season considered during the renegotiation of license fees (or an ILF that has built-in provisions for success), TWD obtained adults 18-49 ratings that were eight times the ratings of “Breaking Bad.”

iii. For the 2014-15 broadcast season, TWD’s fifth season, another critical season for determining the value of an extended-term license fee, TWD drew greater audiences than all of the top-ranked programs on the regular broadcast and cable networks. Other than TWD, only NBC’s Sunday Night Football, the next highest rated program, generated ratings in excess of 7% of the total television population of adults 18 – 49.

b. When the AMC Entities compared TWD to other programs for the purpose of selling advertising or in the negotiations with the MVPDs and MSOs that carried the AMC Network, they did not compare TWD to “Mad Men” and “Breaking Bad,” but instead to the top programs on the broadcast networks and the top NFL games as its ratings competitors. Joel Stillerman, an executive at AMC Network, testified in his deposition in the Darabont/CAA proceeding that AMC Network regularly compares TWD to NFL football broadcasts “for the purpose of illustrating the strength of the ratings.”

114. AMC Network also broadcasts numerous reruns of TWD. The average rating for TWD reruns has historically been nearly triple the typical audience for non-rerun AMC programming and about 68% of “Mad Men” originals. AMC Studios, however, is

1 imputing no extra value for these reruns on Plaintiffs' TWD MAGR statements since,
2 unlike the "Mad Men" and "Breaking Bad" license fee agreements that limited AMC
3 Network to a finite number of playdates, AMC Studios' imposed ILF allows AMC
4 Network to take an unlimited number of runs.

5 115. Plaintiffs are informed and believe that AMC Studios' imposed ILF for
6 TWD is also not comparable to what AMC has done since the premiere of TWD with
7 unrelated production companies. For example, in connection with the "Better Call Saul"
8 television series, a spinoff of "Breaking Bad," AMC Network entered into an initial term
9 license fee agreement with Sony in 2013 covering the first season and five successive one-
10 year options. (The series will begin its fourth season in 2018.) Sony projected some 83%
11 of the first season's production costs would be covered by that season's license fee.
12 Plaintiffs are informed and believe that this basic percentage of license fees as a percentage
13 of production costs continued for the first four seasons of "Better Call Saul." The license
14 fees, however, increase to 100% of "Better Call Saul's" cost of production in its fifth and
15 sixth seasons, the last two years of the initial term. AMC Network is also only entitled to a
16 finite number of playdates for "Better Call Saul" unless it negotiates with Sony to pay for
17 more runs. If the series goes to an extended term, like "Mad Men" did, the AMC Network
18 will have to negotiate new license fees with Sony for its extended term.

19 116. The ILF that AMC has sought to impose on Plaintiffs for TWD does not
20 even come close to fair market value and what TWD would have received in its (a) initial
21 term or (b) extended term, had it been licensed to an unrelated network in an arm's length
22 transaction.

23 **C. The AMC Entities Have Effectively Admitted Their Failure To Abide By**
24 **Plaintiffs' TWD Agreements As To The AMC Network License Fee Issue.**

25 **1. Kirkman's TWD Agreement.**

26 117. Kirkman's TWD Agreement requires AMC Studios to negotiate, and for
27 AMC Network to pay, actual license fees in connection with the AMC's Network's
28 exhibition of TWD; it contains no provision permitting, and has no reference to, an ILF.

1 For that reason alone, the AMC Entities' failure to pay any license fee is a breach of
2 Kirkman's TWD Agreement.

3 118. Kirkman's TWD Agreement also contains Kirkman's Comparable Sales
4 Provision setting forth a fair-market standard for related-party transactions. The AMC
5 Entities have admitted in the Darabont/CAA proceeding that they also breached this
6 obligation to Kirkman and cannot meet multiple elements of its seven-part test. For
7 example, the AMC Entities take the position or admit that:

8 a. There was no "transaction," but only an "understanding" or "arrangement"
9 between AMC Studios and AMC Network in connection with the AMC Network's
10 exhibition of TWD.

11 b. The subject "non-transaction" between AMC Studios and AMC Network
12 allowing AMC Network to broadcast TWD does not contain "monetary terms."

13 c. The zero monetary terms of AMC Studios' "non-transaction" with AMC
14 Network for TWD is not "comparable" to the substantial monetary terms that AMC
15 Network paid independent production companies for "Mad Men," "Breaking Bad" and
16 "Better Call Saul" (even leaving aside that these programs are not "comparable" to TWD
17 within the meaning of Kirkman's Comparable Sales Provision).

18 d. AMC Network's "non-transaction" with AMC Studios is not a "similar
19 transaction" to those AMC Network did with independent production companies (like
20 those for "Mad Men," "Breaking Bad" and "Better Call Saul"):

21 "Indeed, a plain reading of the Affiliate Transaction Provision reveals
22 that it does not apply to any type of "transaction," but rather only to
23 "similar transactions" that involve "monetary terms." Because the
24 "arrangement" that Plaintiffs allege between AMC affiliates was not
25 "similar" to any third party dealings in that, among other things, "no
26 money changed hands between AMC affiliates for the rights to
27 TWD," The Affiliate Transaction Provision could not possibly apply
28 here."

219. Plaintiffs are informed and believe that the AMC Entities cannot meet their
burden to show that they entered into transactions with unrelated parties that meet each of
the seven requirements of Kirkman's Comparable Sales Provision. Therefore, Kirkman

1 can object to the subject transaction(s) and prove fair market value in any other legally
2 permissible way.

3 **2. Other Plaintiffs' TWD Agreements.**

4 120. In the case of the Plaintiffs' TWD Agreements other than Kirkman's, while
5 the AMC Entities could use an ILF as a stand-in for license fees paid by AMC Network to
6 AMC Studios, the ILF in Plaintiffs' TWD Agreements had no terms. Therefore, pursuant
7 to the industry custom and practice discussed above, it was an implied term of these TWD
8 Agreements that the ILF be at fair market value. Alpert also had an affiliate transaction
9 provision in his TWD Agreement that applied to the ILF, and AMC Studios cannot meet
10 its burden under that provision for the same reasons it cannot meet its burden as to
11 Kirkman's Comparable Sales Provision, as discussed in paragraph 118 above.

12 **D. The AMC Parent And AMC Network Tortiously Interfered With Plaintiffs'**
13 **TWD Agreements And Induced AMC Studios To Breach Those Agreements.**

14 121. Plaintiffs are informed and believe, and on that basis allege, that the AMC
15 Parent and AMC Network induced AMC Studios to breach Plaintiffs' TWD Agreements
16 by causing AMC Studios to license TWD to the AMC Network for nothing and to impute
17 an ILF on Plaintiffs' TWD MAGR statements that is far below fair market in connection
18 with AMC's Network's exhibition of TWD. In doing so, the AMC Parent and AMC
19 Network were not acting to protect the interest of AMC Studios but, rather, to further the
20 direct interests of the AMC Parent and AMC Network, so that they can use the AMC
21 Entities' vertically-integrated model to keep vast amounts of TWD profits for themselves,
22 instead of paying Plaintiffs their fair share of TWD's MAGR.

23 **IX.**

24 **OTHER BREACHES BY THE AMC ENTITIES OF THEIR TWD OBLIGATIONS**

25 **A. Other TWD Breaches by AMC Studios.**

26 122. Plaintiffs and Eglee conducted an audit of the TWD MAGR statements that
27 they received from AMC Studios through September 30, 2014 ("TWD Audit Through
28 September 30, 2014").

1 123. The TWD Audit Through September 30, 2014 revealed numerous other
2 breaches of Plaintiffs' TWD Agreements in addition to the breaches concerning AMC
3 Network's license fee and/or AMC Studios' ILF relating to AMC Network's exhibition of
4 TWD discussed above, including but not limited to the following:

5 a. AMC Studios has deducted participations and advances paid to other
6 participants in TWD on Plaintiffs' TWD MAGR statements. What AMC Studios has done
7 here is to make Kirkman, for example, who was promised "5% of 100%" MAGR, receive
8 less than 5% of TWD's MAGR. These deductions are not allowed by the terms of
9 Plaintiffs' TWD Agreements. Plaintiffs' TWD Agreement each state that their MAGR is
10 "X% of 100%," which means, according to the custom and practice in the television
11 industry, that, in the absence of specific language to the contrary (and there was none
12 here), the AMC Entities cannot deduct other participations and advances.

13 b. TWD was licensed by the AMC Entities to Apple for electronic sell through
14 ("EST") distribution in the United States on iTunes. Whereas the AMC Entities' books
15 and records show that they received a total of \$22,756,003 from Apple through September
16 30, 2014 (after Apple deducted its fee), AMC Studios only reported \$4,551,201, or 20% of
17 this amount, as revenue on Plaintiffs' TWD MAGR statements. None of Plaintiffs' TWD
18 Agreements state that this revenue can be reported on a 20% basis, and it should have been
19 reported at 100% of what AMC received.

20 c. The AMC Entities often charge their own distribution fees on top of the
21 distribution and sales fee charged by a third-party distributor, even when the AMC Entities
22 do not engage in the underlying distribution. Paragraph 11(b) of Kirkman's November
23 2009 TWD Agreement expressly prohibits this. For example:

24 i. The AMC Entities use Starz to sub-distribute its home video in
25 the United States and effectively pay it distribution fees ranging from 12.5% to 20%. The
26 AMC Entities also, separately, impose their own 20% distribution fee on the net amount
27 received from Starz.

28 ii. The AMC Entities use Fox International Channels ("FIC") to

1 sub-distribute television, home video, and other media for various international territories
2 and pay it distribution fees ranging from 5% to 12%. The AMC Entities also, separately,
3 impose their own distribution fees ranging from 10% to 20% on the net amount received
4 from FIC.

5 iii. The AMC Entities use Striker as its merchandising and
6 licensing agency for TWD and effectively pay it a 30% fee for its efforts. The AMC
7 Entities also (a) impose their own 50% distribution fee on merchandising gross receipts in
8 addition to the Striker fee (and (b) charge it on 100% of the merchandising receipts before
9 Striker's 30% fee is applied). For example, if Striker earned \$100 and paid the AMC
10 Entities \$70, AMC Studios reported \$70 on Plaintiffs' TWD MAGR statements as gross
11 receipts, but also charged Plaintiffs with a \$50 distribution fee leaving Plaintiffs with an
12 effective \$20.

13 iv. The AMC Entities use other third parties to handle other
14 ancillary distribution for TWD, including video games. In addition to AMC Studios
15 charging Plaintiffs' TWD MAGR statements with participations paid to a third party,
16 which is prohibited by the provision in Kirkman's TWD Agreement discussed above, the
17 AMC Entities took a 50% distribution fee on 100% of this revenue.

18 d. Fox International Channels ("FIC") is the international distributor of TWD.
19 Plaintiffs are informed and believe that the AMC Entities caused FIC to sublicense TWD
20 in certain foreign territories to the Sundance International Channel, an AMC affiliate. If
21 so, the affiliate transaction provisions in Kirkman's and Alpert's TWD Agreements allow
22 them to object to this subject transaction if it does not meet the requirements of those
23 provisions. As to Hurd, Eglee and Mazzara, whose TWD Agreements do not contain an
24 express related-party provision, AMC Studios has an implied obligation to obtain a license
25 fee from Sundance International at fair market value.

26 e. AMC Studios has charged Plaintiffs' TWD MAGR statements with a
27 number of costs, including for excessive marketing, corporate legal, participation
28 accounting, system security consultant costs and event costs that should be absorbed by the

1 overhead AMC Studios is charging on Plaintiffs' TWD MAGR statements and/or charged
2 to other programs in whole or in part.

3 f. The AMC Entities received revenue for product integration on TWD, but
4 AMC Studios only reduced its production costs on Plaintiffs' TWD MAGR statements by
5 50% of the amount received instead of 100%. None of Plaintiff's TWD Agreements allow
6 for only a partial reduction.

7 g. AMC Studios has charged Plaintiffs' TWD MAGR statement with overhead
8 at 12.5%. Kirkman's TWD Agreement does not provide for overhead at 12.5%.

9 h. AMC Studios refused to provide certain documents and information
10 requested by Plaintiffs in connection with the TWD Audit through September 30, 2014.

11 124. As discussed in paragraph 151 below, to the extent it follows a TWD
12 episode, TTD should be considered part of TWD for MAGR purposes. AMC Network has
13 not, however, paid any license fees for TTD, and AMC Studio has not imputed any value
14 associated with AMC Network's exhibition of TTD on Plaintiffs' TWD MAGR
15 statements. These are all breaches of Plaintiffs' TWD Agreements.

16 125. Video on demand ("VOD") and other digital media include systems that
17 allow users to select and watch/listen to a program when they choose to, rather than having
18 to watch at a specific time. Plaintiffs are informed and believe that (a) TWD is distributed
19 on VOD and other digital media on the AMC Entities' own platforms, but (b) while the
20 AMC Entities receive revenue from these exhibitions, (c) no amounts are reported for them
21 on Plaintiffs' TWD MAGR statements. There is no provision in Plaintiffs' TWD
22 Agreements that allows AMC Studios to treat VOD and other digital media in this way.

23 126. Plaintiffs recently gave the AMC Entities notice that they will conduct a
24 supplemental audit of TWD covering the post September 30, 2014 time period. Plaintiffs
25 may discover additional claims during the course of that audit and in discovery in this case.

26 127. When all the claims alleged in this Complaint are adjudicated, it will result in
27 a reduction of the interest previously charged by AMC Studios on Plaintiffs' TWD MAGR
28 statements and pre-judgment interest will be due to Plaintiffs at the statutory rate.

1 **B. Other Breaches of Kirkman's TWD Agreement by the AMC Entities.**

2 128. **Failure to Pay Royalties.** Paragraph 10 of Kirkman's November 2009
3 TWD Agreement requires AMC to pay Kirkman royalties of \$500 per run for each of the
4 first five re-runs of a TWD episode. In breach of this provision of Kirkman's TWD
5 Agreement, AMC has not paid Kirkman the required royalties for TWD re-runs.

6 129. **Breach of Agreement re Merchandising Rights.** Pursuant to the Terms
7 and Conditions attached to Kirkman's November 2009 TWD Agreement, the AMC
8 Entities only acquired the television rights to Kirkman's comic books, with accompanying
9 merchandising rights based only on the television series, expressly excluding the right to
10 use text or images from the comic books that were not used in TWD on any merchandise.
11 Among other rights, Kirkman expressly kept rights to merchandising and videogames
12 based on the comic books, including the right to use text and images from the comic books
13 that were not used in TWD.

14 130. Despite this limited grant of rights, the AMC Entities, acting in conjunction
15 with its merchandising/licensing agent Defendant Striker, caused the manufacture,
16 distribution and sale of merchandise, including bobble-head dolls created by Funko, LLC
17 ("Funko dolls"), that are products based solely on images from Kirkman's comic books
18 and not from TWD.

19 131. Kirkman notified the AMC Entities of this breach, but the AMC Entities and
20 Striker nevertheless proceeded with the manufacture, distribution and sale of the
21 merchandise based on images from Kirkman's original comic books, in violation of the
22 merchandising rights provided by Kirkman's November 2009 TWD Agreement.

23 132. By merchandising the Funko Dolls without right, AMC breached Kirkman's
24 TWD Agreement, and the AMC Entities and Striker misappropriated property that rightly
25 belongs to Kirkman for their own commercial advantage and economic interests, and to the
26 detriment of Kirkman's interests in violation of California law.

1 X.

2 THE AMC ENTITIES' BREACHED THEIR FTWD OBLIGATIONS

3 A. Kirkman's FTWD Agreement.

4 133. Effective April 22, 2013, Kirkman and Crossed Pens entered into a writing
5 services deal memorandum and Kirkman and AMC TV entered into an executive producer
6 memorandum in connection with what became FTWD. Copies of these two agreements
7 are attached as Exhibits 5 and 6 hereto and together they constitute "Kirkman's FTWD
8 Agreements."

9 134. The material terms of Kirkman's FTWD Agreements include:

10 a. "Nothing in" it "will modify" Kirkman's TWD Agreement.

11 b. AMC granted Kirkman a combined "30% of 100% MAGR" in FTWD
12 (reducible under certain circumstances to 11.25% "of 100%" MAGR), which has vested.

13 c. Kirkman's TWD MAGR definition, including his MFN, would apply to
14 FTWD except that Kirkman agreed to use an ILF for FTWD where he had not so agreed
15 for TWD.

16 d. All transactions with related parties would be subject to the affiliate-
17 transaction agreement that was part of Kirkman's FTWD Agreement. It was (i) both an
18 express term and an implied term of Kirkman's FTWD Agreement that the affiliate
19 transaction provision in his FTWD Agreement would apply to the ILF related to AMC
20 Network's exhibition of FTWD and (ii) assuming, *arguendo*, that the affiliate transaction
21 provision does not apply to the ILF, it was an implied term of the ILF that the AMC
22 Entities would put revenue on his FTWD MAGR statements for AMC Network's
23 exhibition of FTWD at fair market value.

24 B. Alpert's FTWD Agreement.

25 135. Effective April 19, 2013, Alpert and AMC Television Productions LLC
26 entered into an executive producer memorandum covering what became FTWD. A copy
27 of this agreement is attached as Exhibit 7 hereto ("Alpert's FTWD Agreement").

28 136. The material terms of Alpert's FTWD Agreement include:

- 1 a. AMC granted Alpert a “2.5% of 100%” MAGR in FTWD, which has vested.
- 2 b. Alpert’s TWD MAGR definition, including his MFN, would apply to
- 3 FTWD.
- 4 c. All transactions with related parties would be subject to the affiliate-
- 5 transaction agreement that was part of Alpert’s FTWD Agreement. Therefore the terms
- 6 discussed in paragraph 134(d)(i) and (ii) above as to Kirkman’s FTWD Agreement also
- 7 apply to Alpert’s FTWD Agreement.

8 **C. Hurd’s FTWD Agreement.**

9 137. Effective April 19, 2013, Hurd and AMC Television Productions LLC

10 entered into an executive producer memorandum covering what became FTWD. A copy

11 of this agreement is attached as Exhibit 8 hereto (“Hurd’s FTWD Agreements”)

12 138. The material terms of Hurd’s FTWD Agreement include:

- 13 a. AMC granted Hurd a “7.5% of 100%” MAGR in FTWD.
- 14 b. Hurd’s TWD MAGR definition, including her MFN, would apply to FTWD.
- 15 c. All transactions with related parties would be subject to the affiliate
- 16 transaction agreement that was part of Hurd’s FTWD Agreement. Therefore the terms
- 17 discussed in paragraph 134(d)(i) and (ii) above as to Kirkman’s FTWD Agreement also
- 18 apply to Hurd’s FTWD Agreement.

19 **D. Breaches By The AMC Entities Of Kirkman’s, Alpert’s And Hurd’s FTWD**

20 **Agreements.**

21 139. In February 2014, the AMC Parent acquired Chellomedia, the international

22 content division of Liberty Global, for approximately \$1 billion, thus further expanding

23 AMC’s vertically-integrated entertainment conglomerate. In its press release, the AMC

24 Parent stated that the acquisition provided it with “an extensive array of television

25 channels that are distributed to more than 390 million households in 138 countries.” In

26 July 2014, the AMC Parent announced that it was re-branding Chellomedia to “AMC

27 Networks International,” which it described as “a natural next step as we continue to

28 integrate this portfolio of channels and transition AMC Networks into a global media

1 company.”

2 140. Plaintiffs are informed and believe that the AMC Entities turned down a
3 substantial offer from FIC for certain international rights to FTWD and that the AMC
4 Entities licensed these international rights to themselves instead (a) for substantially less
5 than what FIC offered, and (b) below fair market value.

6 141. Kirkman, Hurd and Alpert’s FTWD Agreements allow them to object to any
7 related party transaction if it does not meet each of the requirements of the affiliate
8 transaction provisions in their FTWD Agreements. Kirkman, Hurd and Alpert are
9 informed and believe that (a) there are no comparable programs/transactions between
10 AMC entities and unrelated parties that meet each of the requirements of the affiliate
11 transaction provision in their FTWD Agreements and (b) the AMC Entities’ related party
12 transaction for FTWD’s international rights was below fair market value.

13 142. As discussed in paragraph 151 below, to the extent it follows a FTWD
14 episode, TTD should be considered part of FTWD for MAGR purposes. Plaintiffs are
15 informed and believe that AMC Network has not, however, paid any license fees for TTD
16 and AMC Studio does not intend to impute any monetary amount associated with AMC
17 Network’s exhibition of TTD on Plaintiffs’ FTWD MAGR statements. These are all
18 breaches of Plaintiffs’ FTWD Agreements.

19 143. While FTWD is in the midst of its third season, AMC has not yet sent
20 Kirkman, Alpert or Hurd any FTWD MAGR statements. Plaintiffs intend to conduct an
21 audit of FTWD during the course of this litigation.

22 **E. The AMC Parent And AMC Network Tortiously Interfered With Kirkman’s,**
23 **Alpert’s And Hurd’s FTWD Agreements And Induced AMC Studios To**
24 **Breach Those Agreements.**

25 144. Kirkman, Alpert and Hurd are informed and believe, and on that basis allege,
26 that the AMC Parent and AMC Network induced AMC Studios to breach their FTWD
27 Agreements by causing AMC Studios to decline a substantial offer from FIC for certain
28 international rights to FTWD and to license these international rights to an affiliate of the

1 AMC Entities for substantially less. In doing so, the AMC Parent and AMC Network were
2 not acting to protect the interest of AMC Studios but, rather, to further the direct interests
3 of the AMC Parent and AMC Network, so that they can use the AMC Entities' vertically-
4 integrated model to keep vast amounts of FTWD profits for themselves, instead of paying
5 Kirkman, Alpert and Hurd their fair share of FTWD's MAGR.

6 **XI.**

7 **THE AMC ENTITIES HAVE OBLIGATIONS TO PLAINTIFFS FOR TTD** 8 **CORRESPONDING WITH THEIR OBLIGATIONS FOR THE UNDERLYING** 9 **SERIES THAT EACH EPISODE FOLLOWS**

10 **A. Kirkman's TTD Agreement.**

11 145. Effective October 17, 2012, Kirkman and Five Moons entered into an
12 agreement concerning TTD, a copy of which is attached as Exhibit 9 hereto ("Kirkman's
13 TTD Agreement").

14 146. Material terms of Kirkman's TTD Agreement include:

15 a. Payment of certain fixed compensation for each original episode of TTD.

16 b. Kirkman and AMC did not agree – in connection with the Kirkman's TTD
17 Agreement – on whether TTD was part of TWD and how contingent compensation
18 concerning it would be addressed. Consistent with these open issues, Kirkman's TTD
19 Agreement contains no integration clause.

20 **B. Alpert's TTD Agreement.**

21 147. Effective September 25, 2012, Alpert and Five Moons entered into an
22 agreement concerning TTD, a copy of which is attached as Exhibit 10 hereto ("Alpert's
23 TTD Agreement").

24 148. Material terms of Alpert's TTD Fixed Compensation Agreement include:

25 a. Payment of certain fixed compensation for each original episode of TTD.

26 b. Alpert and AMC did not agree – in connection with Alpert's TTD
27 Agreement – on whether TTD was part of TWD and how contingent compensation
28 concerning it would be addressed. Consistent with these open issues, Alpert's TTD

1 Agreement contains no integration clause.

2 **C. Hurd's TTD Agreement**

3 149. Effective October 17, 2012, Hurd and Five Moons entered into an agreement
4 concerning TTD, a copy of which is attached as Exhibit 11 hereto, and effective July 12,
5 2016, Hurd and Five Moons entered an amendment of that agreement, a copy of which is
6 attached as Exhibit 12 hereto ("Hurd's TTD Agreement").

7 150. Material terms of Hurd's TTD Agreement include:

8 a. Payment of certain fixed compensation for each original episode of TTD.

9 b. Hurd and AMC did not agree in connection with the Hurd's TTD Agreement
10 on whether TTD was part of TWD and how contingent compensation concerning it would
11 be addressed. Consistent with this open issue, Hurd's TTD Agreement contains no
12 integration clause.

13 **D. Facts relating to TTD constituting AMC's breach of Plaintiffs' TWD**
14 **Agreements and Kirkman's, Alpert's and Hurd's FTWD Agreements.**

15 151. As to contingent compensation, while the AMC Entities claimed that TTD
16 was only a "promotional vehicle" and that they therefore did not need to account to
17 Plaintiffs for MAGR purposes, Plaintiffs are informed and believe that:

18 a. AMC Entities have made and continue to make considerable money on TTD,
19 e.g., by selling advertising in connection with its exhibition on the AMC Network.

20 b. If TTD had been licensed by one of the AMC production entities to an
21 unrelated network, that entity would have required the network to pay a license fee
22 reflective of TTD's fair market value.

23 c. AMC Network, however, does not pay any license fee for TTD, and the
24 AMC production entities do not use an ILF reflective of its fair market value when
25 determining Plaintiffs' TWD MAGR and Kirkman's, Alpert's and Hurd's FTWD MAGR.

26 d. TTD has no value as a standalone series, i.e., AMC Studios can license it
27 only with the underlying TWD or FTWD episode. TTD's only value is as part of the
28 underlying series. Therefore, it should not be treated for MAGR purposes as its own series

1 but rather as a part of the underlying series. Specifically, (i) when a TTD episode follows
2 a TWD episode, its revenue and costs should be considered part of TWD for MAGR
3 purposes, and (ii) when a TTD episode follows a FTWD episode, its revenue and costs
4 should be considered part of FTWD for MAGR purposes. The AMC Entities have not
5 done so and this is a breach of Kirkman's, Alpert's and Hurd's TWD and FTWD
6 Agreements respectively.

7 XII.

8 CAUSES OF ACTION

9 FIRST CAUSE OF ACTION

10 **(Breach of Kirkman's TWD Agreement and of the Implied Covenant of Good Faith** 11 **and Fair Dealing) (By Kirkman Against AMC Entities, and DOES 1 through 20)**

12 152. Kirkman repeats, realleges and incorporates paragraphs 1 through 151,
13 above, as though here fully set forth.

14 153. Kirkman's TWD Agreement constitutes a written contract between Kirkman,
15 on the one hand, and the AMC Entities, on the other hand. Included within that agreement
16 is an implied covenant of good faith and fair dealing, pursuant to which AMC would not
17 do anything to unfairly interfere with the right of Kirkman to receive the full benefits of
18 the Agreement.

19 154. Kirkman fully performed all of his material obligations under his TWD
20 Agreement or has otherwise been excused from performance.

21 155. AMC has materially breached the provisions of Kirkman's TWD Agreement,
22 and its implied covenant of good faith and fair dealing as described above and perhaps in
23 other ways not yet discovered.

24 156. As a result of the AMC Entities' breaches, Kirkman has suffered damages in
25 an amount to be proven at trial, but in excess of the jurisdictional minimum of this Court.

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SECOND CAUSE OF ACTION

**(Breach of Mazzara’s TWD Agreement and of the Implied Covenant of Good Faith
and Fair Dealing)**

(By Mazzara Against AMC Entities and DOES 1 through 20)

157. Mazzara repeats, realleges and incorporates paragraphs 1 through 151,
above, as though here fully set forth.

158. Mazzara’s TWD Agreement constitutes a written contract between Mazzara,
on the one hand, and the AMC Entities, on the other hand. Included within that agreement
is an implied covenant of good faith and fair dealing, pursuant to which the AMC Entities
would not do anything to unfairly interfere with the right of Mazzara to receive the full
benefits of Mazzara’s TWD Agreement.

159. Mazzara fully performed all of his material obligations under Mazzara’s
TWD Agreement or has otherwise been excused from performance.

160. AMC has materially breached the provisions of Mazzara’s TWD Agreement,
and its implied covenant of good faith and fair dealing as described above and perhaps in
other ways not yet discovered.

161. As a result of the AMC Entities’ breaches, Mazzara has suffered damages in
an amount to be proven at trial, but in excess of the jurisdictional minimum of this Court.

THIRD CAUSE OF ACTION

**(Breach of Kirkman’s FTWD Agreement and of the Implied Covenant of Good Faith
and Fair Dealing)**

(By Kirkman Against AMC Entities and DOES 1 through 20)

162. Kirkman repeats, realleges and incorporates paragraphs 1 through 151,
above, as though here fully set forth.

163. Kirkman’s FTWD Agreement constitutes a written contract between
Kirkman, on the one hand, and the AMC Entities, on the other hand. Included within that
agreement is an implied covenant of good faith and fair dealing, pursuant to which AMC
would not do anything to unfairly interfere with the right of Kirkman to receive the full

1 benefits of the Agreement.

2 164. Kirkman fully performed all of his material obligations under Kirkman's
3 FTWD Agreement or has otherwise been excused from performance.

4 165. AMC has materially breached the provisions of Kirkman's FTWD
5 Agreement, and its implied covenant of good faith and fair dealing as described above and
6 perhaps in other ways not yet discovered.

7 166. As a result of AMC's breaches, Kirkman has suffered damages in an amount
8 to be proven at trial, but in excess of the jurisdictional minimum of this Court.

9 **FOURTH CAUSE OF ACTION**

10 **(Breach of Alpert's FTWD Agreement and of the Implied Covenant of Good Faith**
11 **and Fair Dealing)**

12 **(By Alpert Against AMC Entities and DOES 1 through 20)**

13 167. Alpert repeats, realleges and incorporates paragraphs 1 through 151, above,
14 as though here fully set forth.

15 168. Alpert's FTWD Agreement constitutes a written contract between Alpert, on
16 the one hand, and the AMC Entities, on the other hand. Included within that agreement is
17 an implied covenant of good faith and fair dealing, pursuant to which AMC would not do
18 anything to unfairly interfere with the right of Alpert to receive the full benefits of the
19 Agreement.

20 169. Alpert fully performed all of his material obligations under Alpert's FTWD
21 Agreement or has otherwise been excused from performance.

22 170. AMC has materially breached the provisions of Alpert's FTWD Agreement,
23 and its implied covenant of good faith and fair dealing as described above and perhaps in
24 other ways not yet discovered.

25 171. As a result of AMC's breaches, Alpert has suffered damages in an amount to
26 be proven at trial, but in excess of the jurisdictional minimum of this Court.

1 **FIFTH CAUSE OF ACTION**

2 **(Breach of Hurd's FTWD Agreement and of the Implied Covenant of Good Faith and**
3 **Fair Dealing)**

4 **(By Hurd Against AMC Entities and DOES 1 through 20)**

5 172. Hurd repeats, realleges and incorporates paragraphs 1 through 151, above, as
6 though here fully set forth.

7 173. Hurd's FTWD Agreement constitutes a written contract between Hurd, on
8 the one hand, and the AMC Entities, on the other hand. Included within that agreement is
9 an implied covenant of good faith and fair dealing, pursuant to which AMC would not do
10 anything to unfairly interfere with the right of Hurd to receive the full benefits of the
11 agreement.

12 174. Hurd fully performed all of her material obligations under Hurd's FTWD
13 Agreement or has otherwise been excused from performance.

14 175. AMC has materially breached the provisions of Hurd's FTWD Agreement,
15 and its implied covenant of good faith and fair dealing as described above and perhaps in
16 other ways not yet discovered.

17 176. As a result of AMC's breaches, Hurd has suffered damages in an amount to
18 be proven at trial, but in excess of the jurisdictional minimum of this Court.

19 **SIXTH CAUSE OF ACTION**

20 **(Inducing Breach of Kirkman's and Mazzara's TWD Agreements)**

21 **(By Kirkman and Mazzara Against AMC Parent, AMC Network and DOES 21**
22 **through 40)**

23 177. Kirkman and Mazzara repeat, reallege and incorporate paragraphs 1 through
24 151 above as though here fully set forth.

25 178. At all material times, Kirkman's and Mazzara's TWD Agreements were
26 valid and binding agreements.

27 179. At all material times, the AMC Parent, AMC Network and DOES 21 through
28 40 knew of Kirkman's and Mazzara's TWD Agreements, and the obligations they imposed

1 on AMC Studios and any of its successors and assignees with regard to Plaintiffs.

2 180. Kirkman and Mazzara are informed and believe that the AMC Parent, AMC
3 Network and DOES 21 through 40 intentionally, and with the motive to further their own
4 self-interests and not the interests of AMC Studios, caused AMC Studios and/or its
5 successors and assignees to breach their TWD Agreements.

6 181. By reason of the AMC Parent's and AMC Network's inducement of AMC
7 Studios to breach the subject agreements, Kirkman and Mazzara have suffered damages.

8 182. The conduct of the AMC Parent, AMC Network and DOES 21 through 40
9 was a substantial factor in causing Kirkman and Mazzara harm.

10 183. Kirkman and Mazzara are informed and believe that, in inducing AMC
11 Studios to breach their TWD Contracts, the AMC Parent, AMC Network and DOES 21
12 through 40 acted without justification, fraudulently, with malice and oppression and in
13 conscious disregard of Kirkman's and Mazzara's rights, and have deliberately caused and
14 intended to cause great economic harm to Kirkman and Mazzara with full knowledge of
15 the wrongfulness and unjustifiable nature of their conduct. Therefore, Kirkman and
16 Mazzara should be awarded punitive and exemplary damages sufficient to punish the
17 AMC Parent, AMC Network and DOES 21 through 40 for engaging in this conduct and to
18 deter similar conduct in the future.

19 SEVENTH CAUSE OF ACTION

20 (Inducing Breach of Kirkman's, Alpert's and Hurd's FTWD Contracts)

21 (By Kirkman, Alpert and Hurd Against AMC Parent, AMC Network and DOES 21
22 through 40)

23 184. Kirkman, Alpert and Hurd repeat, reallege and incorporate paragraphs 1
24 through 151 above as though here fully set forth.

25 185. At all material times, Kirkman's, Alpert's and Hurd's FTWD Agreements
26 were valid and binding agreements.

27 186. At all material times, the AMC Parent, AMC Network and DOES 21 through
28 40 knew of the FTWD Agreements, and the obligations they imposed on AMC Studios

1 and any of its successors and assignees with regard to Plaintiffs.

2 187. Kirkman, Alpert and Hurd are informed and believe that the AMC Parent,
3 AMC Network and DOES 21 through 40 intentionally, and with the motive to further their
4 own self-interests and not the interests of AMC Studios, caused AMC Studios and/or its
5 successors and assignees to breach the FTWD Agreements.

6 188. By reason of the AMC Parent's and AMC Network's inducement of AMC
7 Studios to breach the subject agreements, Kirkman, Alpert and Hurd have suffered
8 damages.

9 189. The conduct of the AMC Parent, AMC Network and DOES 21 through 40
10 was a substantial factor in causing Kirkman, Alpert and Hurd harm.

11 190. Kirkman, Alpert and Hurd are informed and believe that, in inducing AMC
12 Studios to breach the FTWD Agreements, the AMC Parent, AMC Network and DOES 21
13 through 40 acted without justification, fraudulently, with malice and oppression and in
14 conscious disregard of Kirkman's, Alpert's and Hurd's rights, and have deliberately
15 caused and intended to cause great economic harm to Kirkman, Alpert and Hurd with full
16 knowledge of the wrongfulness and unjustifiable nature of their conduct. Therefore,
17 Kirkman, Alpert and Hurd should be awarded punitive and exemplary damages sufficient
18 to punish the AMC Parent, AMC Network and DOES 21 through 40 for engaging in this
19 conduct and to deter similar conduct in the future.

20 **EIGHTH CAUSE OF ACTION**

21 **(Violation of Bus. & Prof. Code § 17200 et seq.)**

22 **(Against AMC Entities, Striker, and DOES 1 through 20)**

23 191. Plaintiffs repeat, reallege and incorporate paragraphs 1 through 151 above as
24 though here fully set forth.

25 192. The conduct of the AMC Entities and DOES 1 through 20 as described
26 above constitutes an unlawful, unfair or fraudulent business act or practice as prohibited
27 under California Business & Professions Code §§ 17200 et seq.

28 193. By merchandising the Funko Dolls without right, AMC and Striker

1 misappropriated property that rightly belongs to Kirkman for their own commercial
2 advantage and economic interests, and to the detriment of Kirkman's interests. The
3 conduct of both AMC and Striker constitutes an unlawful, unfair or fraudulent business act
4 or practice as prohibited under California Business & Professions Code §§ 17200 et seq.

5 194. As a result of this conduct, Plaintiffs have lost money or property and
6 suffered injury in fact.

7 **NINTH CAUSE OF ACTION**

8 **(Secondary Liability for Violations of Bus. & Prof. Code § 17200 et seq.)**

9 **(Against AMC Entities and DOES 21-40)**

10 195. Plaintiffs repeat, reallege and incorporate paragraphs 1 through 151 and 191
11 through 194 above as though here fully set forth.

12 196. The AMC Entities and DOES 21 through 40 knew and were aware of the
13 unlawful, unfair or fraudulent business act or practice as alleged above. Plaintiffs are
14 informed and believe, and on that basis allege, that the AMC Entities were aware of the
15 terms of Plaintiffs' Agreements and how Plaintiffs understood these terms. Despite this,
16 Plaintiffs are informed and believe, and on that basis allege, that the AMC Entities
17 knowingly directed, participated and cooperated together in the wrongful conduct
18 described above.

19 197. The conduct of the AMC Entities and DOES 21 through 40 was done to
20 further their own financial interests and has caused Plaintiffs to have lost money and
21 suffered injury in fact as a direct result thereof.

22 **XIII.**

23 **PRAYER FOR RELIEF**

24 198. WHEREFORE, Plaintiffs pray for judgment against each Defendant as
25 follows:

26 a. For actual and compensatory damages in an amount to be determined at the
27 trial of this action, but substantially in excess of the jurisdictional minimum of this Court
28 for unlimited jurisdiction cases;

- 1 b. For pre- and post-judgment interest thereon at the legal rate in favor of each
2 of the Plaintiffs against the AMC Entities and DOES 1-20;
- 3 c. For exemplary and punitive damages on the Sixth and Seventh Causes of
4 Action in favor of each of the Plaintiffs against AMC Parent, AMC Network and DOES 21
5 through 40;
- 6 d. For restitution and/or disgorgement of money and property on the Eighth and
7 Ninth Causes of Action under Bus. & Prof. Code § 17203 in favor of each of the Plaintiffs
8 against the AMC Entities and DOES 1 through 40;
- 9 e. For such other and further relief as this Court may deem just and proper.

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11 DATED: August 14, 2017

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